## 分析專利資訊網絡以發掘企業競爭情報

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## 摘要

競爭情報可以協助決策制定,並輔助決策執行者判斷企業體系是否具有競爭力。此外,決策制定者可以藉由競爭情報來分析哪些產業或是技術領域具有競爭性,藉以掌握競爭環境。如何發掘企業競爭情報,找出企業競爭對手的優勢以及其市場的定位,以擬定正確的決策或策略是重要的研究議題。

專利資料可以用來分析和擷取一個公司企業的專利布局或技術的相關資訊,是競爭情報重要的資料來源。本研究以實踐社群網絡(Community of Practice)的概念分析專利資料,定義專利、技術領域與公司間之連結關係,以建構企業專利資訊網絡。本研究進一步採用社群網絡演算法分析專利資訊網絡,以發掘企業競爭情報。所提出的方法,可達到分析競爭情報趨勢,並找出企業的競爭者專利布局以及潛在技術領域之成效。

關鍵字:專利趨勢,專利管理,競爭情報,實踐社群

**Analyzing Patent Information Network to Discover Competitive Intelligence** 

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**Abstract** 

Competitive intelligence plays a key role to business in strategic

decision-making support and assists executives in identifying whether the firm is

competitive. Besides, decision maker can analyze which domains of technologies are

competitive via competitive intelligence analysis. Accordingly, it is an important issue

to discover competence intelligence to find out competitor's strength and position in

the marketing place in order to make a right decision or strategy.

Patent data is an important source of competitive intelligence. Patent data can be

used to analyze and extract important information about a company's patent portfolio

and technology fields. In this work, we employ the concept of Community of Practice

(COP) to analyze competitive intelligence. We define several link relationships

between patent, technology field and company in order to construct a Patent

Information Network (PIN). A COP algorithm is adopted to discover competitive

intelligence from the patent information network. Our result shows that the proposed

approach is effective to discover the trend of competitive intelligence and find out the

patent portfolio of competitors and latent technology fields.

Keywords: Patent Trend, Patent Management, Competitive intelligence, Community

of Practice

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## 1. Introduction

Business environment today is very competitive such that enterprises need to find out their competitors' strengths and positions in the marketing place in order to make a right decision or strategy. Besides finding out the competitors' strengths and positions in the market, obtaining the information about their new technologies or future products is also important. Competitive intelligence can support strategic decision-making and assist executives in identifying whether the firm is competitive. Besides, decision maker can use competitive intelligence to analyze which domains of technologies are competitive.

The process of competitive intelligence is gathering internal and external information from multiple sources and analyzing the data systematically. Patent data is an important source of competitive intelligence. Patent data [15][16][17] contains technology and legal content, and can be used to analyze and extract important information about a company's patent portfolio and technology fields. Tracking patent information can not only understand the research trends of competitors, but also can monitor if competitors involve in affairs of tort to protect a company's intellectual property from being illegal used. Patent data reveals the know-how of technologies and helps to improve the development of new technology. By analyzing patent data, enterprises can control the progress of new technology development, understand the competitors' technology strengths and development, and keep up with the market trend.

In this work, we employ the concept of Community of Practice (COP) to analyze competitive intelligence. We define several link relationships between patent, technology field and company in order to construct a Patent Information Network (PIN). A COP algorithm is adopted to discover competitive intelligence from the patent information network. Our result shows that the proposed approach is effective to discover the trend of competitive intelligence and find out the patent portfolio of competitors and latent technology fields.

The remainder of this work is organized as follow. Section 2 reviews related work to this research, including patent analysis, competitive intelligence and Community of Practice. Section 3 and 4 introduce our proposed methodology for discovering competitive intelligence. Section 5 describes the result of analyzing competitive intelligence by applying the proposed methodology to a set of patent data. Finally, the conclusions and future works are described in Section 6.



### 2. Related Works

This section reviews related work to this research, including competitive intelligence, patent analysis and Community of Practice.

### 2.1 Competitive Intelligence

Business management relies on timely and fact-based data in decision making and strategy development through competitive analysis, which is carried out to understand the strengths and weaknesses of competitors. Competitive intelligence reveals the information of market trend and competitors; thus plays a key role to understand the competitive arena, predict competitors' and customers' intentions, government action, and so forth [1].

The process of competitive-intelligence analysis includes discovering/predicting competitors' strategic decisions and/or understanding the characteristics of the business using quantitative analysis techniques [2].

There are various data sources of competitive intelligence. The data sources used to discover competitive intelligence are usually free and public data, such as patents, business financial reports, government organs and marketing reports, and so on. Patent data, especially, is generally used in competitive intelligence discovery.

### 2.2 Community of Practice and Ontology-Based Network Analysis

Increasingly, organizations are harnessing communities of practice to carry out important knowledge management function. Communities of practice represent groups of individuals interested in a particular job, procedure, or work domain [3]. A Community of Practice (COP) is a relatively loose, distributed, group of people connected by a shared interest in a task, problem, job or practice [4].

Ontology-based Network Analysis is a general graph-based algorithm to identify

communities of practice [3]. The algorithm views instances defined in ontology as a set of nodes joined by the relationship in which they participate. Informal relations can be inferred from the presence of more formal relations to form a Community of Practice. For instance, A and B have no formal relation but they both have papers co-authored with C (formal relation), they might share similar interests (informal relation).

#### 2.3 Patent Analysis

Patent analysis is used to evaluate and understand trends in the development of technologies, and in the competitive positioning of organizations within areas of technology [11]. Patent analysis has three main purposes:

- Assessing the technological and competitive landscape in which an organization operates.
- Changing emphasis in activities over time.
- Identifying the key technologies on which an organization's portfolio is built.

An organization's patent portfolio forms a critical part of its IP holdings alongside its designs, trademarks, copyrights and trade secrets [11]. A well-defined and effective IP strategy critically incorporates a clear and effective strategy for managing an organization's patent portfolio that can protect an organization's inventions and business secrets perfectly.

Understanding the content of an organization's portfolio can help explain the position and level of an organization's invention and creativity in the market, and what the market opportunities are for exploiting the owned technology.

The results of patent analysis are usually presented in graph form, such as Counter Map [13], Radar Map [11], and Scatter Graph [11], etc. Counter Map

presents the investment and production of patents, and a Radar Map can be used to identify area of dominance and overlap. A scatter graph shows a number of significant inventions in an organization's patent portfolio.

### 2.4 Technology Indicators

From the perspective of business world, patent data can be analyzed to derive various patent indicators for measuring a company's R&D performance and competitiveness. In order to get reasonable results and quality of patent analysis, many researchers had brought up several patent indicators [5][6][7][8][14]. CHI Research [14] brings up a series of technology indicators in order to estimate a company's technology development. The technology indicators that CHI Research has defined are described below:

- Patent Counts: Number of patents
- Cites per Patent (CPP): A count of the citations received by a company's patents from front pages of subsequent patents.
- Current Impact Index (CII): The number of times the company's patents, in a technology area, were cited, divided by the average citations received by all patent in that technology area.
- **Technology Strength (TS):** Numbers of Patents x Current Impact Index
- **Technology Cycle Time (TCT):** The median age in years of the patent references cited on the front page of the company's patent.
- Science Linkage (SL): The average number of science papers referenced on the front page of the company's patent.
- Science Strength (SS): Number of Patents x Science Linkage

## 3. Proposed Methodology

In this section, we introduce our proposed methodology to discover competitive intelligence, including data collection and information extraction, formal relation calculation, construction of patent information network, and three trend analyses in discovering competitive intelligence [9].

#### 3.1 Overview

The propose methodology comprises four main processes (as shown in Figure 3.1):

- **1. Information Extraction:** In this process, we download patent html files from the USPTO database and extract useful information from the patent documents.
- 2. Formal Relation Calculation: In this process, we define and calculate several formal relations between patent, technology class and company in order to establish a patent information network in the next process.
- **3. Trend Analysis:** We establish a patent information network using formal relations calculated in above process. Then we use the patent information network to analyze several trends and discover competitive intelligence.
- **4. Competitive Trend Analysis:** In this phase, we integrate three trend analyses in above process to identify the competitors, competitor's patent portfolio, and potential technology field.

Each process will be described in more detail in the following subsections.

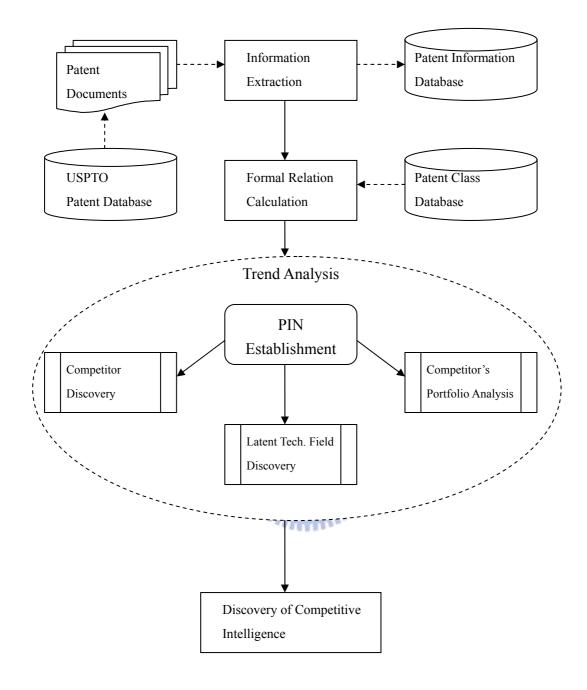


Figure 3.1 Process of Discovering Competitive Intelligence

#### 3.2 Information Extraction

In this phase, we first download patent document form USPTO patent database in html file form, then we analyze these files and remove the html tag and stop words, and extract information as shown in Table 3.1:

**Table 3.1** Key Term Extracting Table

Field Code	Field Name	Field Code	Field Name
PN	<u>Patent Number</u>	IN	<u>Inventor Name</u>
ISD	<u>Issue Date</u>	IC	Inventor City
TTL	<u>Title</u>	IS	<u>Inventor State</u>
ABST	<u>Abstract</u>	ICN	Inventor Country
ACLM	<u>Claim(s)</u>	LREP	Attorney or Agent
SPEC	Description/Specification	AN	<u>Assignee Name</u>
CCL	Current US Classification	AC	Assignee City
ICL	International Classification	AS	Assignee State
APN	Application Serial Number	ACN	Assignee Country
APD	Application Date	EXP	Primary Examiner
PARN	Parent Case Information	EXA	Assistant Examiner
RLAP	Related US App. Data	REF	Referenced By
REIS	<u>Reissue Data</u>	FREF	Foreign References
PRIR	Foreign Priority	OREF	Other References
PCT	PCT Information	GOVT	Government Interest
APT	Application Type		

After extracting useful information from patent file, the extracted data is stored into the patent information database.

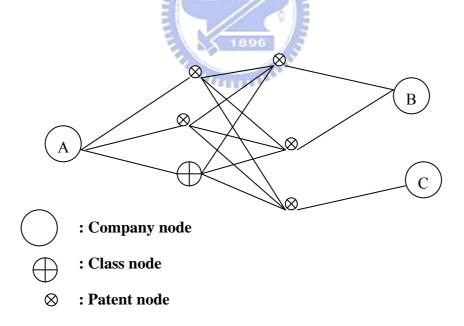
#### 3.3 Formal Relation Calculation

In this process, we define and calculate several formal relations between patent, technology class and company in order to establish a patent information network in the next process. The details are described in Section 4.1. We extract the information

in the Information Extraction phase to calculate the link weight of a relation. To calculate patent difference for relation weight calculation, we construct the patent class database based on the technology class (IPC) of the downloaded patents.

#### 3.4 Trend Analysis

After calculating formal relations in above phase, we establish a patent information network where companies, patents and classes are network nodes, and the formal relations are links with linkage weights between nodes (as shown in Figure 3.2). The discovery of competitive intelligence from patent information network is based on the concept of Community of Practice [3]. We establish several patent information networks with different nodes and relations in order to analyze different trends of competitive intelligence. There are three kinds of trend analysis to find out our competitors in the market place and their key technology fields.



**Figure 3.2** Patent Information Network

In our study, we set weighted value to each node, and we use the strengths of formal relations as the weighted values of linkages. Then we can identify the node with the highest value, which may represent an important competitor, a key technology or a key patent. After identifying these trends, competitive intelligence discovery phase is conducted to discover competitive intelligence, including competitors, their patent portfolios and latent technologies.

#### 3.5 Discovery of Competitive Intelligence

In this phase, we integrate three kinds of trend analyses to identify the competitors, competitor's patent portfolio, and latent technology field. Such competitive intelligence discovery can clearly identify competitors and the technology areas that need to be focused to improve a company's competitiveness in the market place.

In this phase we also use patent technology indicators to evaluate the results of these analyses. We use four technology indicators to evaluate the results:

- **Patent Counts:** Number of patents
- Cites per Patent (CPP): A count of the citations received by a company's patents from front pages of subsequent patents.
- Current Impact Index (CII): The number of times the company's patents, in a technology area, were cited, divided by the average citations received by all patent in that technology area.
- **Technology Strength (TS):** Numbers of Patents × Current Impact Index

## 4. Discovering Competitive Intelligence

In this section, we introduce the concept of patent information network and the algorithm to discover competitive intelligence from PIN based on the concept of Community of Practice.

Community of Practice is a group of individual interested in a particular job, procedure or work domain [3]. This concept can be applied in the patent information network to find out competitors with related technology development through the analysis of patent data. Competitive intelligence including potential technology field and related patents can be discovered by analyzing the patent information network. Furthermore, the trends of technology development and patent portfolios of competitors can be identified.

We adopt the graph-based network analysis algorithm [4], which is developed to identify Community of Practice, to discover competitors, related technology fields and patent portfolio from the patent information network. Because our network is used to identify competitors and patent portfolio and technology, we refer to our network as a patent information network.

#### **4.1 Patent Information Network**

The network consists of a set of nodes joined by the relationship in which they participate. There exists a formal relation between two nodes just as each individual in a Community of Practice has a relation with another node. We associate a real numbered weight X(i) for each node in the network. And we associate a weight R(ij) for every network linkage representing the strengths of the relationship from node i to node j owing to a particular relation R that the linkage represents. In this study, we define three types of node in this network as three different types of individual in the Community of Practice.

- Company: including the target company and other competitors
- Patent: all patents are represented by its patent numbers
- Class: a class number of a specific kind of patent class based on international patent classification (IPC) code.

Different types of relations are defined to record the relationships between nodes. Each relation connecting two nodes is associated with a relation weight representing the strength of the relationship between the two nodes. The relation weight is calculated according to the defined relation formulas.

#### **4.1.1** Class ↔ Patent Relation

Each patent has an IPC (international patent classification) number defined by WIPO (World Intellectual Property Organization). The Class ↔ Patent relation represents the relationship of similarity between patent class and patent itself. We can treat IPC as a tree, as shown in Figure 4.1.

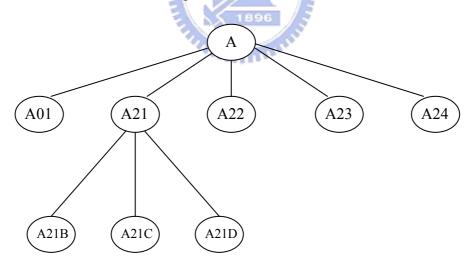


Figure 4.1 International Patent Classification Tree

As shown in Figure 4.1, class A is the top class and A01, A21, A22, A23...etc. are sub-classes (second layer) included in class A. And there are other sub-classes (third layer) included in upper classes. Each patent has an IPC number that belonged

to a specific class.

In the patent information network, a "Class" node presents a specific IPC class or technology field that we focus on. For instance, class node "A01B" means a technology field of "SOIL WORKING IN AGRICULTURE OR FORESTRY; PARTS, DETAILS, OR ACCESSORIES OF AGRICULTURAL MACHINES OR IMPLEMENTS, IN GENERAL". Each class node has a relation with every patent node. This relationship denotes the similarity between a class node and a patent node that the closer two IPC numbers are, the more similar they are, otherwise they are more different. The formula of calculating Class ↔ Patent relation weight is shown below [10]:

$$R(class, patent) = 1 - \frac{Max \left( \sum_{L_i \in P_A} WL_i, \sum_{L_j \in P_B} WL_j \right) - \sum_{L_k \in P_{comm}(A,B)} WL_k}{Max \left( \sum_{L_i \in P_A} WL_i, \sum_{L_j \in P_B} WL_j \right)}$$

 $P_{A:}$  The path from the root to node A

 $P_B$ : The path from the root to node B

 $P_{comm}(A, B)$ : The common path between  $P_A$  and  $P_B$ 

 $WL_i$ : The weight on the level of link i

 $WL_i$ : The weight on the level of link j

#### **4.1.2** Patent ↔ Patent Relation

The relationship between two patents can be considered from three parts of patent relations. The first relation is patent citation relation. If a patent cited or was cited by another patent, the relation between these two patents is high. The second relation is patent co-inventor relation. Two different patents may have the same inventor, or co-inventor, which denotes similarity or cross-influence of two patents. Finally, technology field of patent is also used to imply relationship between two patents. If two patents belong to the same technology field, there exists high similarity

in these two patents. The calculation of Patent  $\leftrightarrow$  Patent relation weight is shown as below formula:

$$R(\textit{patent}, \textit{patent}) = \alpha \times C + \beta \times CA + \gamma \times PS; \begin{cases} C = 1, \textit{if citation} = \textit{Yes, otherwise } 0 \\ CA = 1 \textit{ if co-inventor} = \textit{Yes, otherwise } 0 \\ PS = \textit{patent class hierarchy similarity} \end{cases}$$

 $\alpha$ ,  $\beta$ ,  $\gamma$  are defined by experts. The default values:  $\alpha$ =0.5,  $\beta$ =0.2,  $\gamma$ =0.3

$$PS = 1 - \frac{Max \left( \sum_{L_i \in P_A} WL_i, \sum_{L_j \in P_B} WL_j \right) - \sum_{L_k \in P_{comm}(A,B)} WL_k}{Max \left( \sum_{L_i \in P_A} WL_i, \sum_{L_j \in P_B} WL_j \right)}$$
[10]

 $P_{A:}$  The path from the root to node A

 $P_B$ : The path from the root to node B

 $P_{comm}(A, B)$ : The common path between  $P_A$  and  $P_B$ 

 $WL_i$ : The weight on the level of link i

 $WL_i$  is the weight on the level of link j

#### **4.1.3** Company ↔ Class Relation

Company  $\leftrightarrow$  Class relation represents the importance and maturity of a company's technology in a specific technology field. We calculate the relation weight based on the number of citations of the company's patents in that class relative to the total number of citations in that class. For instance, company A has 10 patents in the class A01B, the summation of the cited number of A's patent in class A01B is divided by the total number of citations of all patents in class A01B to derive the Company  $\leftrightarrow$  Class relation weight. A higher value of the Company  $\leftrightarrow$  Class relation weight means that the company plays a more significant role to this technology class. The formula of calculating the Company  $\leftrightarrow$  Class relation weight is shown below:

$$R(company, class) = \frac{\sum_{i=1}^{n} PC_{i}}{\sum_{j=1}^{m} CC_{j}}$$

where  $PC_i$  is the number of citations of the company's patent i in that class;  $CC_j$  is the number of citations of a patent j in that class; n is the number of the company's patents in that class; and m is the number of patents in that class.

#### 4.1.4 Company ↔ Patent Relation

The relation between a company and a patent is obtained from whether this patent belongs to the company. Here, we simply use a binary value to set Company  $\leftrightarrow$  Patent relation weight: if patent X belongs to Company A, then we set their Company  $\leftrightarrow$  Patent relation weight as 1, otherwise 0. The formula of calculating the Company  $\leftrightarrow$  Patent relation weight is shown below:

$$R(company, patent) = \begin{cases} 1, & \text{if patent belongs to the company} \\ 0, & \text{if patent does not belong to the company} \end{cases}$$

### 4.2 Identifying Competitive Intelligence

The purpose of our study is to discover the competitive intelligence to provide more useful information for a company to identify its strength and weakness. According to the patent information network, we can infer informal relations such as competitors and related technology fields/patents that define a Community of Practice from formal relations. These informal relations are competitive intelligence extracted from the PIN and are helpful for decision making and strategy development process.

In this section, we define different types of competitive intelligence that represent different informal relations between different individuals (e.g. company, paten or technology class). Section 4.3 describes how the adopted network analysis algorithm uses the formal relations defined in Section 4.1 to analyze these trends.

#### **4.2.1 Competitor Discovery**

In the patent information network, there may be several formal or informal relations between one company node and another node. Here we define the informal relation between two companies as that these two companies may have similar patent interest or R&D activity in a specific technology field. In another words, one company may be a potential competitor to another. As shown in Figure 4.2, there is no direct relation between company *A* and company *B*, but there may be an informal relation between them by linking to other nodes through patent relations.

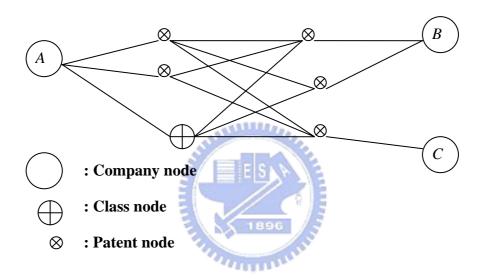


Figure 4.2 Competitor Discovery

Figure 4.2 shows that there may be many different linkages and nodes between company A, B and C. The nodes between company A, B and C may be class nodes or patent nodes, and there are several formal relations between them. In this network, we set company A as a starting node, and we expand the network by traveling the other nodes, calculating their formal relation weights and accumulating the weights until we reach the competitor. The company (node) with highest weight implies that it is much more competitive than other companies and is the potential competitor of company A. The algorithm of accumulating relation weights will be described in Section 4.3. In the discovery of competitors, we use the formal relations below to derive the weight of a competitor (company node).

- Patent  $\leftrightarrow$  Patent Relation
- Company ↔ Patent Relation
- Patent ↔ Class Relation
- Company  $\leftrightarrow$  Class Relation

#### 4.2.2 Identifying Competitor's Patent Portfolio

After discovering the competitors, analysis of competitors' patent data is conducted to understand what technology fields the competitors focus on. We can also use patent information network to find out competitors' technology development progress, or their patent portfolios, as shown in Figure 4.3.

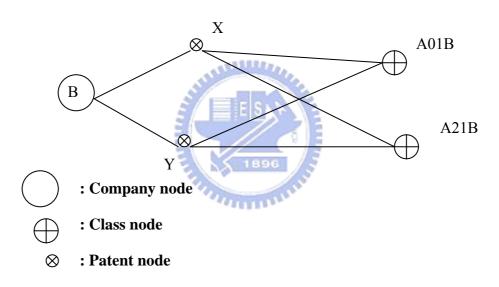


Figure 4.3 Identifying Competitor's Patent Portfolio

As Figure 4.3 shows, company B is one of our competitors, and class node A01B and A21B are the main technology field that the company B focuses on. Although company B does not have any direct linkage with class A01B and A21B, we can still find out their informal relations by calculating and accumulating their relation weights with patent nodes X and Y. The formal relations used to accumulate linkage weight are shown below:

- Company  $\leftrightarrow$  Patent Relation
- Patent ↔ Class Relation

#### **4.2.3** Latent Technology Field Discovery

Gap analysis is a critical part for strategy development of business intellectual property [12]. A company can be aware of what else it needs to get an edge over its competitors by discovering the latent technology fields of competitors. Accordingly, we focus on the discovery of latent technology fields. Figure 4.4 shows the discovery of latent technology fields of competitors using the patent information network.

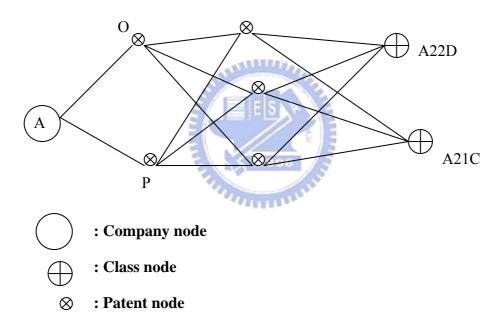


Figure 4.4 Latent Technology Field Discovery

In Figure 4.4, we travel the nodes in the network form company A, and its two patent nodes O and P. We calculate each formal relation weight and accumulate them by traversing the network. Finally, we can find a class node A22D with higher weight, and the class node has informal relation with company A. If A22D does not have a direct formal relation with company A, it may be a latent technology filed that company A is exploring. Such technology class will be a latent technology field that

needs to study and evaluate. In latent technology field discovery, we use the following formal relations to calculate and accumulate relation weights.

- Patent ↔ Patent Relation
- Patent ↔ Class Relation
- Company  $\leftrightarrow$  Patent Relation

### 4.3 Algorithm for Identifying Competitive Intelligence

We adopt the graph-based network analysis (COP) algorithm [3] to identify competitive intelligence (e.g. competitors or potential technology field) from the paten information network. The algorithm identifies a set of close instances which are ranked by the weights they accumulate from path traversals [4]. In this work, the nodes are company, patent or class nodes. The algorithm applies a breadth-first search with activation spreading manner to traverse the formal (semantic) relations between nodes (ignoring directionality) until it reaches a link threshold. Figure 4.5 shows the pseudo-code of the algorithm:

Initialize all instances weights to 1 Create arrays of selected relationships and weights Set starting node as the current node Add starting node on a node array Loop to the maximum number of links to traverse Search for the current node in node array If found: Mark node as locked Get all node connected to current node with a relation weight in the relation weight array Loop to number of connected nodes If node not in node array (new node) Weight of node=initial weight + current node weight \* weight of connecting relation Mark node as unlocked and add it to node array If node already in node array Weight of node=node weight + current node weight \* weight of connecting relation End loop If not found then exit End loop

Figure 4.5 Pseudo-code for the COP Calculation Algorithm

Consider an example network in Figure 4.6. Assume we want to identify company TSMC's competitors by traversing the patent information network, using the formal relations Patent ↔ Patent and Company ↔ Patent. All instances have an initial weight 1. The calculation of formal relation weight for each linkage has been done. Activation spreads form the query node to neighboring nodes in the network. In the first expansion, node TSMC passes on weight to all of its connected nodes. The amount of weight passed equals the node's weight multiplied by the traversed formal relation weight. In this case, TSMC pass 1 \* 1 to patent node I and 1 \* 1 to patent node J. We add these values to their initial weights of 1. In return, these nodes pass

their total weights to all their neighboring nodes. So patent node I, for instance, passes (1+1\*1)\*1 to TSMC and (1+1\*1)\*0.6 to patent node J. Expansion stops when the link paths are exhausted. In this algorithm, we lock and unlock the nodes in order to prevent feedback loops from recursive traversal until the link paths are exhausted. By accumulating the formal relation weights, the network is expanded from TSMC until finding other company node. In this network, we finally found the company UDA with an accumulated weight 3.6 and UMC (weight 4.98).

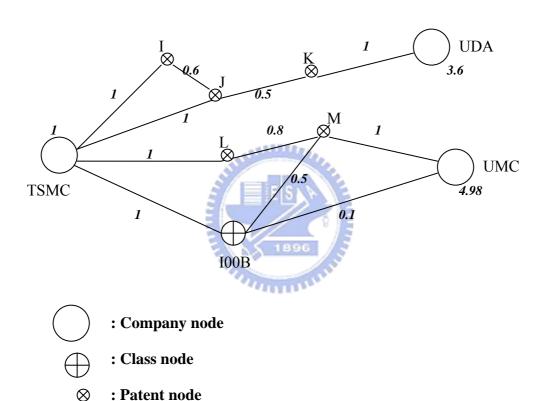


Figure 4.6 Example of Patent Information Network

## 5. Application and Analysis

This section describes the experiment of applying of proposed methodology to discover competitive intelligence from a patent data set. The following subsections describe the data source, data pre-processing, formal relation calculation and discovery of competitive intelligence.

#### **5.1 Data Source**

The data set contains patent data of semiconductor industry in Taiwan. We use Taiwan Semiconductor Manufacturing Co. Ltd (TSMC) as our target company, and other four companies as competitors (United Microelectronics Corp., Winbond Electronic Corp., Mosel Vitelic Inc. and Siliconware Precision Industries Co., Ltd.). The patent files are downloaded from United States Patent and Trademark Office (USPTO) database, and we classify the downloaded patents using the international patent classification (IPC).

### **5.2 Data Pre-Processing**

We design a patent downloading program based on the search engine of USPTO database to search the target companies' patent and download the patent documents. Patent Fetching is divided into two modes: Quick Search and Advanced Search, as shown in Figure 5.1 and 5.2. The Program first transfers the keywords to USPTO database, analyzes the returning results, and then downloads the html files of patent documents for further analyzing and processing.

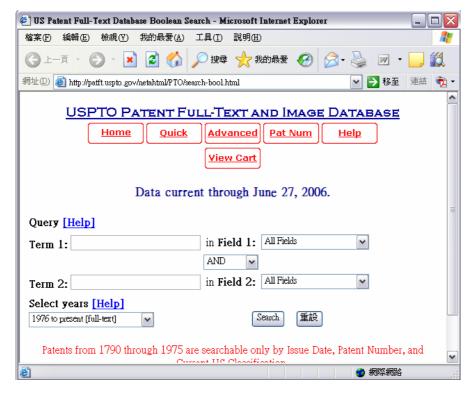


Figure 5.1 Patent Fetching (Quick Search)

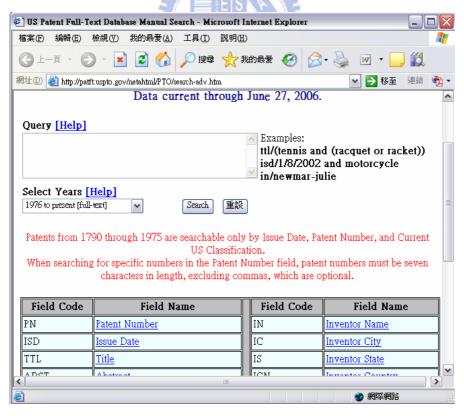


Figure 5.2 Patent Fetching (Advanced Search)

After downloading the patent documents form USPTO database, next step is to translate the html files into database form and extract useful information from patents. We analyze patent files and remove the html tag and stop words, and then we extract several key terms as shown in Table 5.1. The extracted data are stored in a patent information database.

**Table 5.1** Key Term Table

Field Code	Field Name	Field Code	Field Name
PN	<u>Patent Number</u>	IN	<u>Inventor Name</u>
ISD	<u>Issue Date</u>	IC	Inventor City
TTL	<u>Title</u>	IS	<u>Inventor State</u>
ABST	<u>Abstract</u>	ICN	Inventor Country
ACLM	Claim(s)	LREP	Attorney or Agent
SPEC	Description/Specification	AN	<u>Assignee Name</u>
CCL	Current US Classification	AC	Assignee City
ICL	International Classification	AS	Assignee State
APN	Application Serial Number	ACN	Assignee Country
APD	Application Date	EXP	Primary Examiner
PARN	Parent Case Information	EXA	Assistant Examiner
RLAP	Related US App. Data	REF	Referenced By
REIS	Reissue Data	FREF	Foreign References
PRIR	Foreign Priority	OREF	Other References
PCT	PCT Information	GOVT	Government Interest
APT	Application Type		

Data consistency is an important process to patent analysis. Term inconsistency often appears in patent documents. There are usually several inconsistent names in "Assignee" field because of the mistake of factitious data import or the abbreviation of company name. TSMC, for instance, has more than 20 assignee names, as shown in Table 5.2. After the processing for data consistency, the standard name of TSMC and its competitors is shown in Table 5.3. By these data, we can use our processed information for constructing the patent information network.

**Table 5.2** Assignee Names Table of TSMC

Taiwan Semiconductor for Manufacturing Company			
Taiwan Semiconductor Manfacturing Company, Ltd.			
Taiwan Semiconductor Manufacturing₽			
Taiwan Semiconductor Manufacturing Co, Ltd.			
Taiwan Semiconductor Manufacturing Co.			
Taiwan Semiconductor Manufacturing Co. LTD			
Taiwan SEmiconductor Manufacturing Co., Ltd.			
Taiwan Semiconductor Manufacturing Co., Ltd.			
Taiwan Semiconductor Manufacturing Co., LTD.			
Taiwan Semiconductor Manufacturing Comp. Ltd.43			
Taiwan Semiconductor Manufacturing Company			
Taiwan Semiconductor Manufacturing Company Ltd.			
Taiwan Semiconductor Manufacturing Company Ltd.			
Taiwan Semiconductor Manufacturing Company, Inc.			
Taiwan Semiconductor Manufacturing Company, Limited			
Taiwan Semiconductor Manufacturing Corp. Ltd.43			
Taiwan Semiconductor Manufacturing Corporation			
Taiwan Semiconductor Mfg. Co. Ltd.43			
Taiwan Semiconductors Manufacturing Co., Ltd.			

 Table 5.3 Standard Names Table

Company
Taiwan Semiconductor Manufacturing Co. Ltd
United Microelectronics Corp.
Winbond Electronic Corp.
Mosel Vitelic Inc.
Siliconware Precision Industries Co., Ltd.

#### **5.3 Formal Relation Calculation**

In this section, we calculate the formal relation weights mentioned in Section 4.2, using the data extracted in Section 5.2.2. Each relation is described in the following sub-sections.

#### **5.3.1 Class** ↔ Patent Relation

The Class  $\leftrightarrow$  Patent relation represents the relationship of similarity between patent class and patent itself. The calculation of Class  $\leftrightarrow$  Patent relation weight is based on the formula mentioned in Section 4.1.1. Part of data table of Class  $\leftrightarrow$  Patent relation is shown in Table 5.4.

**Table 5.4** Part of Class ↔ Patent Relation Table

Patent	Class	Weight		
US6440757	H01L	1.0		
US6472235	H01L B90	1.0		
US5902452	H01L	0.0		
US5886356	H01L	0.8823529411764707		
US5977809	H01L	0.6862745098039216		
US5915192	H01L	1.0		
US5930637	H01L	1.0		
US5923009	H01L	0.8823529411764707		
US5946596	H01L	1.0		
US6184149	H01L	1.0		
US6204576	H01L	0.8823529411764707		
US6207479	H01L	1.0		
US6174770	H01L	1.0		
US6008974	H01L	0.6862745098039216		

#### **5.3.2** Patent ↔ Patent Relation

The most important relation between patents is citation or reference. Furthermore, two different patents may have the same inventor, or co-inventor, which represents similarity or cross-influence of the two patents. The calculation of Patent ↔ Patent relation weight is based on the formula mentioned in Section 4.1.2. Part of data table of Patent ↔ Patent relation is shown in Table 5.5.

**Table 5.5** Part of Patent ↔ Patent Relation Table

Patent1	Patent2	Weight
US6495422	US6649535	0.5
US6495422	US6329234	0.3
US6495422	US5874843	0.2
US6495422	US5920499	0.0
US6495422	US5514617	0.3
US6664028	US6348301	0.264
US6664028	US6177874	0.2
US6664028	US6277717	0.0
US5851885	US5920499	0.0
US5851885	US5920779	0.3
US5851885	US6080991	0.264
US5851885	US6239733	0.2
US6169029	US6320230	0.3
US6169029	US6344995	0
US6169029	US5003062	0.3

#### **5.3.3** Company ↔ Class Relation

Company  $\leftrightarrow$  Class relation represents the importance and maturity of a company's technology in a specific technology field. The calculation of Class  $\leftrightarrow$  Patent relation weight is based on the formula mentioned in Section 4.1.3. The data table of Company  $\leftrightarrow$  Class relation is shown in Table 5.6.

**Table 5.6** Company ↔ Class Relation Table

Company	Class	Weight
Taiwan Semiconductor Manufacturing Co. Ltd	H01L	0.245
United Microelectronics Corp.	H01L	0.148
Winbond Electronic Corp.	H01L	0.023
Mosel Vitelic Inc.	H01L	0.012
Siliconware Precision Industries Co., Ltd.	H01L	0.01

#### **5.3.4 Company ↔ Patent Relation**

The direct relation between a company and a patent denotes whether this patent belongs to the company. The calculation of Company  $\leftrightarrow$  Patent relation weight is based on the formula mentioned in Section 4.1.4. Part of data table of Company  $\leftrightarrow$  Patent relation is shown in Table 5.7.

**Table 5.7** Part of Company ↔ Patent Relation Table

Patent	Company	Weight
US6407368	Taiwan Semiconductor Manufacturing Co. Ltd	1
US6561877	Taiwan Semiconductor Manufacturing Co. Ltd	1
US6620702	Taiwan Semiconductor Manufacturing Co. Ltd	1
US6720132	Taiwan Semiconductor Manufacturing Co. Ltd	1
US6742532	Taiwan Semiconductor Manufacturing Co. Ltd	1
US6780788	Taiwan Semiconductor Manufacturing Co. Ltd	1
US6800496	Taiwan Semiconductor Manufacturing Co. Ltd	1
US6281069	United Microelectronics Corp.	1
US6312855	United Microelectronics Corp.	1
US6303484	United Microelectronics Corp.	1
US6376882	United Microelectronics Corp.	1
US6368941	United Microelectronics Corp.	1
US6355105	United Microelectronics Corp.	1
US6159798	Winbond Electronic Corp.	1
US6346725	Winbond Electronic Corp.	1

### **5.4 Discovery of Competitive Intelligence**

#### **5.4.1 Discovery of Competitors**

We use TSMC as the target company to discover competitors from the patent information network. We set Class H01L as the target technology area because its patent count is the highest. The H01L class presents a class of "SEMICONDUCTOR DEVICES; ELECTRIC SOLID STATE DEVICES NOT OTHERWISE PROVIDED FOR". The patent information network for Competitor Discovery is shown in Figure 5.3.

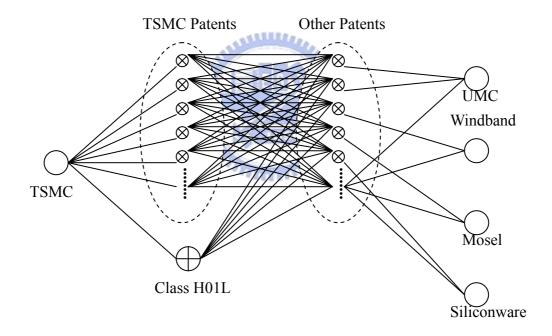


Figure 5.3 PIN for Competitor Discovery

 Table 5.8 Competitor Discovery: Relevance Weight

	Company	Weight
1	United Microelectronics Corp.	4203295.24
2	Winbond Electronic Corp.	594613.78
3	Mosel Vitelic Inc.	481972.41
4	Siliconware Precision Industries Co., Ltd.	281930.98

**Table 5.9** Patent Counts

	Company	Patent Count
1	United Microelectronics Corp.	2551
2	Winbond Electronic Corp.	337
3	Mosel Vitelic Inc.	267
4	Siliconware Precision Industries Co., Ltd.	152

Table 5.10 Cites per Patent

	Company	Cites per patent
1	United Microelectronics Corp.	3.256
2	Winbond Electronic Corp.	2.831
3	Mosel Vitelic Inc.	2.614
4	Siliconware Precision Industries Co., Ltd.	2.579

Table 5.8 shows that the weight value of UMC is the highest, and weight value of Silicomware is the lowest. Comparing the result with these four companies' patent counts and cites per patents listed in Table 5.9 and 5.10, UMC also has the highest patent counts and cites per patent. Thus, UMC is the most competitive competitor among other companies, and is worth further analysis.

#### 5.4.2 Identifying Competitor's Patent Portfolio

Patent portfolio of UMC can be derived by using the patent information network. We divide the patent classes into three groups (H group, G group and B group, as shown in Table 5.11) according to the IPC. The patent information network for Identifying Competitor's Patent Portfolio is shown in Figure 5.4

The patent portfolios, including CII (current impact index), TS (technology strength) and patent count, are listed in Table 5.12, 5.13 and 5.14, for each group of technology area. In H group, H01L has the highest weight value, which means H01L is the most important technology area in the H group of UMC's patent portfolio. Similarly, G03F is the most important class in G group and B24B is the most important class in B group because they have the highest weight value in their groups. Comparing the result with the patent counts, CII and TS for each class in each group, H01L, G03F and B24B have the highest weight value as well as the patent counts, CII and TS values in their groups. They are important technology classes for their groups in UMC's patent portfolio. The description of each class is listed in Table 5.15

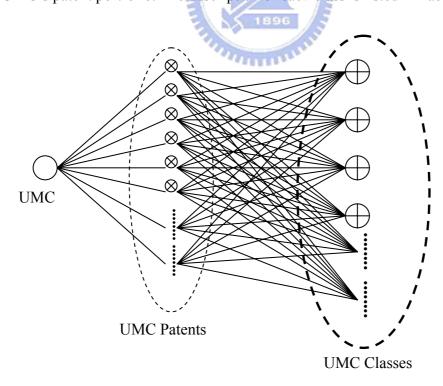


Figure 5.4 PIN of Identifying Competitor's Patent Portfolio

**Table 5.11** Description of Groups

Group	Description	
H Group	ELECTRICITY	
G Group	PHYSICS	
B Group	PERFORMING OPERATIONS; TRANSPORTING	

**Table 5.12** Top 5 Classes in H Group

Class	Weight	CII	TS	Patent Count
H01L	4056.2	0.1482	284.544	1920
H03K	2808.2	0.1046	3.138	30
Н02Н	2799.24	0.1012	1.6192	16
H03M	2796.04	0.0963	1.0593	11
H04L	2794.12	0.0951	0.7608	8
	H01L H03K H02H H03M	H01L 4056.2 H03K 2808.2 H02H 2799.24 H03M 2796.04	H01L 4056.2 0.1482 H03K 2808.2 0.1046 H02H 2799.24 0.1012 H03M 2796.04 0.0963	H01L       4056.2       0.1482       284.544         H03K       2808.2       0.1046       3.138         H02H       2799.24       0.1012       1.6192         H03M       2796.04       0.0963       1.0593

Table 5.13 Top 4 Classes in G Group

	Class	Weight	CII	TS	Patent Count
1	G03F	490.84	0.0732	5.7828	79
2	G11C	482.52	0.0702	4.6332	66
3	G06F	479.32	0.0701	4.2761	61
4	G01R	458.84	0.0503	1.4587	29

 Table 5.14 Top2 Classes in B Group

	Class	Weight	CII	TS	Patent Count
1	B24B	163.82	0.0232	0.6264	27
2	B08B	159.96	0.0102	0.2142	21

**Table 5.15** Description of Classes

Class	Description
Class	ELECTRIC SWITCHES; RELAYS; SELECTORS; EMERGENCY PROTECTIVE
H01L	DEVICES
H03K	PULSE TECHNIQUE
Н02Н	EMERGENCY PROTECTIVE CIRCUIT ARRANGEMENTS
H03M	CODING, DECODING OR CODE CONVERSION, IN GENERAL
H04L	TRANSMISSION OF DIGITAL INFORMATION, e.g. TELEGRAPHIC
1104L	COMMUNICATION
G03F	PHOTOMECHANICAL PRODUCTION OF TEXTURED OR PATTERNED
3031	SURFACES, e.g. FOR PRINTING, FOR PROCESSING OF SEMICONDUCTOR
	DEVICES; MATERIALS THEREFOR; ORIGINALS THEREFOR; APPARATUS
	SPECIALLY ADAPTED THEREFOR
G11C	STATIC STORES
G06F	ELECTRIC DIGITAL DATA PROCESSING
G01R	MEASURING ELECTRIC VARIABLES; MEASURING MAGNETIC VARIABLES
B24B	MACHINES, DEVICES, OR PROCESSES FOR GRINDING OR POLISHING,
D27D	DRESSING OR CONDITIONING OF ABRADING SURFACES; FEEDING OF
	GRINDING, POLISHING, OR LAPPING AGENTS
B08B	CLEANING IN GENERAL; PREVENTION OF FOULING IN GENERAL

#### **5.4.3 Latent Technology Field Discovery**

After finding the target company's competitor and competitor's portfolio, another important issue is to locate the technology field of competitors that is a latent or important field to the target company. In this analysis, we divide the technology classes into two groups: H group and G group. The patent information network for latent technology field discovery is shown in Figure 5.5.

As shown in Table 5.16 and 5.17, H group has five classes with higher weight values and patent counts, and G group has four classes with higher weight values and patent counts. Now we want to find out if there are any latent technology fields to our target company TSMC in these two groups. We compare the patent counts percentage

of TSMC and UMC of these two groups, as listed in Table 5.18 and 5.19.

As shown in Table 5.18 and 5.19, TSMC has relative low patent counts and patent counts percentage for class H03K, H03M and H04L in H group, and it has lower patent counts and patent counts percentage for class G11C in G group. Thus, H03K, H03M and H04L may be latent technology fields for TSMC in H group. TSMC may need to pay attention to these classes to improve their patent portfolio. G11C in G group may also be an important class which should pay attention to.

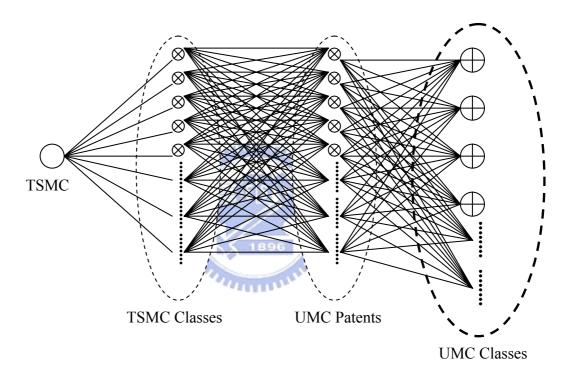


Figure 5.5 PIN for Latent Technology Field Discovery

Table 5.16 H Group

	Class	Patent Count	Weight
1	H01L	1920	2565516.714
2	H03K	30	1656722.896
3	Н02Н	16	1436166.422
4	Н03М	11	1432108.251
5	H04L	8	1429798.496

**Table 5.17** G Group

	Class	Patent Count	Weight
1	G06F	61	30908.9
2	G03F	79	30749.75
3	G11C	66	29786.6
4	G01R	29	25785.241

**Table 5.18** Patent Counts and Patent Counts Percentage of H Group

**Table 5.19** Patent Counts and Patent Counts Percentage of G Group

Class	ТЅМС	UMC
H01L	67.25% (2058)	75.26% (1920)
H03K	0.49% (15)	1.18% (30)
Н02Н	0.75% (23)	0.63% (16)
H03M	0.03% (1)	0.43% (11)
H04L	0.03% (1)	0.31% (8)

Class	ТЅМС	UMC
G06F	2.68% (82)	2.391% (61)
G03F	3.99% (122)	3.10% (79)
G11C	1.80% (55)	2.59% (66)
G01R	1.27% (39)	1.137% (29)

## 6. Conclusions and Future Works

Discovering competitive intelligence is important for business to stand at an advantageous position. In this work, we propose a methodology to discover competitive intelligence from the patent information network based on the concept of Community of Practice. We extract information form patents and identify several patent/class/company relations to construct the patent information network. A graph-based network analysis algorithm is then adopted to discover competitive intelligence from the patent information network. Competitive intelligence including competitors, patent portfolios and latent technology fields are identified to support enterprises' decision making and strategy development.

Future work can be addressed in the following. First, change mining techniques can be integrated to analyze the trends of patent change from the patent information network. Second, the network analysis algorithm can be further improved by considering multi-level analysis to discover competitive intelligence. Third, the similarity between patents can be derived based on the key terms extracted from the content of patents. Fourth, current work only uses the patent data of Taiwan's companies to identify competitive intelligence. Future work should use worldwide patent data to discover global competitive intelligence. Finally, the graph-based algorithm for identifying competitive intelligence can be further improved to reduce the computation time in order to deal with huge amount of patent data.

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