

國立交通大學

財務金融研究所

碩士論文

以 Hull-White 短利模型評價雪球型債券
Pricing Snowball Notes with Hull-White Model



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中華民國九十六年六月

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摘要

本研究將以 Hull-White 短利模型為基礎，提出創新的演算法評價雪球型利率連動商品。雪球型債券為利率衍生性商品，此債券之特色在於其票面利率具有路徑相關之特性，並且付息利率不可小於零，在加上可以提早贖回債券之條款，因此複雜不易評價，也無封閉解存在，因此我們將以三元樹之數值方法估算其價值。雖然蒙地卡羅法也可以評價商品，並利用最小評方法處理提前贖回之條款，但其演算方法複雜不易處理。若 LIBOR 市場模型 (BGM 利率模型) 作為評價債券的利率期限結構，其 non-Markov 性質以及參數太多，不適用於樹狀結構以及複雜的債券付息，因此我們採用簡單的利率模型，Hull-White 短期利率期限結構。之後，我們將根據永豐銀行所發行的雪球型債券作敏感度分析，探討 Hull-White 模型的參數、利差定價、以及市場利率對其債券價格之影響。

關鍵字：雪球型利率連動商品、Hull-White 模型、三元樹。

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ABSTRACT

In this paper, a novel polynomial-time pricing algorithm based on Hull-White term structure model is introduced for pricing snowball notes. Snowball notes are sophisticated inversing floating rate bonds with path-dependent coupons, freeze at zero and redemption articles. Because of no proper closed form of Snowball notes, we must use numerical approach by trinomial tree structure to price these bonds. Although there is another way to solve complex derivatives via Monte Carlo method, it is hard for pricing bonds with both path-dependent coupons and redemption articles. Compare with the advanced interest rate model, LIBOR market model (BGM model), its defect is hard to calculate the complex coupon of interest rate derivatives. Thus, we take simple interest mode, Hull-White short rate term structure, to be the base for pricing sophisticated Snowball notes. Furthermore, numerical experiments and sensitivity analysis are given to show the behaviors of relationship between price and parameters (spreads, zero curves and parameters of Hull-White term structure model) according to the contract issued by Bank SinoPac.

Keywords: Snowball Notes; Hull-White Model; Trinomial Tree.

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1. Introduction

1.1 Setting the Ground

Snowball notes are such complicated interest rate swaps, not only for the property of path-dependent, but also for the property of redeemable style bond. About models of evaluating bond prices, there are many kinds of interest rate models which could be classified as equilibrium models of short rate models, no-arbitrage models of short rate models, and forward rate models. These would be explained in the next chapter.

This thesis purpose is using uncomplicated interest rate model, Hull-White model, constructing a general method, modeling and pricing complicated Snowball notes. Compare with LIBOR market model (BGM model), it can price interest rate derivatives by observation of market forward rates, and use Least-Square approach provided by Longstaff and Schwartz to solve American style options. Nevertheless, the weakness of BGM model is hard to calculate the complex coupon of interest rate derivatives and the shortcoming of Least-Square approach is need for many regression variables. Thus, we take simple interest short rate model to solve complex swaps.

Because of no proper closed form of Snowball notes, this study uses numerical approach by tree models combined with state variables. Although there is another way to solve complex derivatives via Monte Carlo method, it is hard for pricing options with both path-depend and American style options. A systematic approach is constructing data structures and algorithms for pricing; the idea would be showed by illustrations; the parameters of Hull-White model would be calibrated by observable market value of interest rate caps. Moreover, the thesis would demonstrate efficient of pricing date.

1.2 Structures of the Thesis

This study divides from five segments: To begin with chapter one, it is introduction of this thesis. In the second place, it introduces common financial knowledge about derivatives and reviews some interest rate models; description of Snowball notes is also among the interest rate swaps of this chapter. Then, we will talk about how to implement a computer program for pricing Snowball notes and next chapter will put into practice, simulation and analysis. Finally, we will discuss results, make conclusion and suggest what can extend in the future.



2. Fundamental Concepts

This chapter introduces common financial knowledge about derivatives and review of some interest rate models, especially focusing on interest rate derivatives and models and Snowball is also described among them.

2.1 Reviews of Interest Rate Models

This segment is introduction of interest rate models which class as standard market models, equilibrium models of short rate models, no-arbitrage models of short rate models, and forward rate models.

2.1.1 Standard Market Models

The significant assumption is that the underlying such as interest rate derivatives are following log-normal, for examples, Black's model assumes that the underlying bond price is log-normal at the option's maturity in the case of a European bond option. Therefore we can use Black's model to evaluate commodities such as caps or floors introduced in section 2.2.2.

2.1.2 Equilibrium Models

Equilibrium models with assumptions about economic variables derive a process for the short rate r which follows like geometric Brownian motion but has the character of *mean reversion*. That is to say, interest rates appear to be pulled back to some long-run average level and this phenomenon is known as *mean reversion*. This segment will introduce subsection of these kind models.

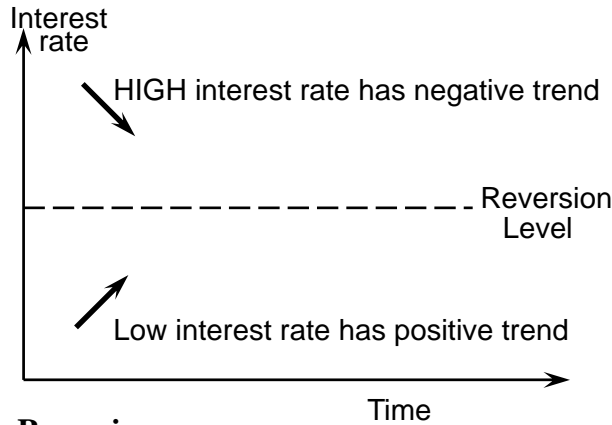


Figure 2.1: Mean Reversion.

When interest rate r is high, mean reversion tends to cause it have negative trend down to reversion level; When r is low, mean reversion tends to cause it have positive trend up to reversion level.

Vasicek Model

In Vasicek's model, interest rate r is supposed to follow

$$dr = a(b - r)dt + \sigma dz \quad (2.1)$$

where mean reversion a , reversion level b , and volatility σ are constants. But its weakness is that interest rate could be negative. In this model, Vasicek shows that the general pricing form of zero-coupon bond which pays \$1 at time T can be shown:

$$P(t, T) = A(t, T)e^{-B(t, T)r(t)} \quad (2.2)$$

where

$$B(t, T) = \frac{1 - e^{-a(T-t)}}{a} \quad (2.3)$$

$$A(t, T) = \exp\left[\frac{(B(t, T) - T + t)(a^2 b - \sigma^2 / 2)}{a^2} - \frac{\sigma^2 B(t, T)^2}{4a}\right] \quad (2.4)$$

CIR Model

To improve Vasicek's model, Cox, Ingersoll, and Ross have proposed CIR model where r is always non-negative. This model is

$$dr = a(b - r)dt + \sigma\sqrt{r}dz \quad (2.5)$$

and it has the same general form of bond prices in Vasicek's model. But its $A(t, T)$ and

B(t, T) are different:

$$B(t, T) = \frac{2(e^{\gamma(T-t)} - 1)}{(\gamma + a)(e^{\gamma(T-t)} - 1) + 2\gamma} \quad (2.6)$$

$$A(t, T) = \left[\frac{2\gamma e^{(a+\gamma)(T-t)/2}}{(\gamma + a)(e^{\gamma(T-t)} - 1) + 2\gamma} \right]^{2ab/\sigma^2} \quad (2.7)$$

where $\gamma = \sqrt{a^2 + 2\sigma^2}$.

2.1.3 No-arbitrage Models

Although equilibrium models have mean-reverting properties, their disadvantage is that they can not fit today's term structure of interest rate. Thus, no-arbitrage models come into being. No-arbitrage models not only contain the property of equilibrium models but also can be consistent with today's observation of market interest rate because of today's term structure as an input.

Ho-Lee Model

The first model of no-arbitrage models is Ho-Lee model which is shown

$$dr = \theta(t)dt + \sigma dz \quad (2.8)$$

where $\theta(t)$ is a function of time chosen to ensure that the model fits the initial term structure and it is relative to the instantaneous forward rate. The relevance to instantaneous forward rate is

$$\theta(t) = F_t(0, t) + \sigma^2 t \quad (2.9)$$

where $F_t(0, t)$ is the instantaneous forward rate for maturity t as seen at time zero and subscript t denotes a partial derivative with respect to t.

Moreover, the price of zero-coupon bond at time t can be expressed as

$$P(t, T) = A(t, T)e^{-r(t)(T-t)} \quad (2.10)$$

where

$$\ln A(t, T) = \ln \frac{P(0, T)}{P(0, t)} - (T - t) \frac{\partial \ln P(0, t)}{\partial t} - \frac{1}{2} \sigma^2 t (T - t)^2 \quad (2.11)$$

Hull-White Model

The other no-arbitrage model is Hull-White model which is extension of the Vasicek model that provide an exact fit to the initial term structure. The model is following

$$dr = [\theta(t) - ar]dt + \sigma dz \quad (2.12)$$

or

$$dr = a\left(\frac{\theta(t)}{a} - r\right)dt + \sigma dz$$

where a and σ are constants and the function of $\theta(t)$ can be calculated from the initial term structure:

$$\theta(t) = F_t(0,t) + aF(0,t) + \frac{\sigma^2}{2a}(1 - e^{-2at}) \quad (2.13)$$

Moreover, it has the same general form of bond prices in Vasicek's model, but it's $B(t,T)$ is different:

$$P(t,T) = A(t,T)e^{-B(t,T)r(t)} \quad (2.14)$$

where

$$B(t,T) = \frac{1 - e^{-a(T-t)}}{a} \quad (2.15)$$

and

$$\ln A(t,T) = \ln \frac{P(0,T)}{P(0,t)} - B(t,T) \frac{\partial P(0,t)}{\partial t} - \frac{1}{4a^3} \sigma^2 (e^{-aT} - e^{-at})^2 (e^{2at} - 1) \quad (2.16)$$

Furthermore, at time zero, the price of a call option that matures at time T on a zero-coupon bond maturing at time s can be expressed as

$$LP(0,s)N(h) - KP(0,T)N(h - \sigma_p) \quad (2.17)$$

where L is the principal of the bond, K is its strike price,

$$h = \frac{1}{\sigma_p} \ln \frac{LP(0,s)}{KP(0,T)} + \frac{\sigma_p}{2} \quad (2.18)$$

and

$$\sigma_p = \frac{\sigma}{a} [1 - e^{-a(s-T)}] \sqrt{\frac{1 - e^{-2aT}}{2a}} \quad (2.19)$$

The price of a put option on the bond is

$$KP(0, T)N(-h + \sigma_p) - LP(0, s)N(-h) \quad (2.20)$$

This thesis would take the Hull-White model as the basis of pricing structure because of its adaption of today's term structure of interest rate and more flexible than the Ho-Lee model. The volatility structure in the Hull-White model is determined by both a and σ , so it represents a wider range of volatility structure than Ho-Lee model. The volatility at time t of the price of a zero-coupon bond maturing at time T is

$$\frac{\sigma}{a} (1 - e^{-a(T-t)})$$

and the instantaneous standard deviation at time t of the zero-coupon interest rate maturing at time T is

$$\frac{\sigma}{a(T-t)} (1 - e^{-a(T-t)})$$

and the instantaneous standard deviation of the T -maturity instantaneous forward rate is $\sigma e^{-a(T-t)}$.

2.1.4 Forward Rate Models

There are two typical forward rate models: one is HJM model which develops in terms of instantaneous forward rates; the other one is BGM model or LIBOR market model which expresses in terms of the forward rates. Both of them have the properties of variable volatility and non-Markov processes, therefore they cannot be presented as recombining tree but be implemented by Monte Carlo simulation.

2.2 Derivatives Basics

There are some popular financial derivatives and the detailed description of Snowball notes within this segment. In this section, it includes payoff of bond option and interest rate derivatives, closed form of some popular commodities and expression of some complex interest rate swaps.

2.2.1 Bond Basics

Most bonds provide coupons periodically and at maturity the owner receives the principal or face value of the bond. The theoretical price of a bond can be calculated at the present value of all cash flows using zero rates as discount rates. The zero rate (zero-coupon rate) at year n means that the rate of interest earned on an investment that start today and lasts for n years. Thus, the expression of present value of the zero-coupon bond for maturity t years is

$$P(0,t) = e^{-r_t(t-0)}$$

where r_t means the zero rate at t years.

Therefore, considering the bond which has coupon c_i at time $t(i)$ in Figure 2.2 is following:

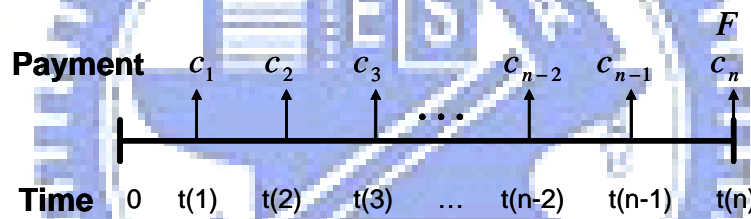


Figure 2.2 An Example of Coupon Bond.

The coupon bond is that paying coupon c_i at time $t(i)$ and notional principal F at maturity.

And the bond value is expressing

$$B = \sum_{i=1}^n c(i)P(0,t(i)) + FP(0,t(n)) \quad (2.21)$$

2.2.2 Interest Rate Derivatives Basics

In this section, only focus on valuation of popular interest rate derivatives which we need in this thesis and explain to their properties.

An interest rate cap or floor is a floating-rate note where the interest rate reset periodically equal to LIBOR; the time between resets is known as the *tenor*; the

payoff does not occur on the reset date but occurs at the days of tenor later, for instance, if the life of cap or floor is one year, the reset dates are at times 0.25, 0.50, 0.75 years and payment dates are at times 0.50, 0.75, 1.00 years. In other words, they have the property of delayed payoff. Cap and floor are designed to provide insurance against the rate of interest on the floating-rate note; cap is insurance for note rising above a certain level and floor is insurance for note falling down a certain level.

Define:

T_r : Total life of cap and floor

K_{R_cap} : Cap rate

K_{R_floor} : Floor rate

r_k : Interest rate for period between time t_k and t_{k+1}

Δk : Period time, $\Delta k = t_{k+1} - t_k$

L : Principal

The payoff of caplet at time t_{k+1} is

$$Caplet = L\Delta k \max(r_k - K_{R_cap}, 0)$$

and the payoff of floorlet at time t_{k+1} is

$$Floorlet = L\Delta k \max(K_{R_floor} - r_k, 0)$$

In one hand, both of them can be assumed as a portfolio of interest rate options. Therefore, each payoff of caplets or floorlet can be priced by Black's formulas form.

The value of caplet is given as

$$L\Delta k P(0, t_{k+1}) [F_k N(d_1) - K_{R_cap} N(d_2)] \quad (2.22)$$

where F_k is the forward rate for the period time t_k and t_{k+1} , and

$$d_1 = \frac{\ln[F_k / K_{R_cap}] + \sigma_k^2 t_k / 2}{\sigma_k \sqrt{t_k}}$$

$$d_2 = d_1 - \sigma_k \sqrt{t_k}$$

The value of the corresponding floorlet is

$$L\Delta kP(0, t_{k+1})[K_{R_floor}N(-d_2) - F_kN(-d_1)]$$

$$d_1 = \frac{\ln[F_k / K_{R_floor}] + \sigma_k^2 t_k / 2}{\sigma_k \sqrt{t_k}} \quad (2.23)$$

$$d_2 = d_1 - \sigma_k \sqrt{t_k}$$

In the other hand, both of them can be assumed as a portfolio of bond options.

Caplet is a put option of zero-coupon bond which the strike price is K_{cap} and the underlying value is S as following:

$$(1 + K_{R_cap} \Delta k)L \max(K_{cap} - S, 0) \quad (2.24)$$

And floorlet is a call option of zero-coupon bond which the strike price is K_{floor} and the underlying value is S as following:

$$(1 + K_{R_floor} \Delta k)L \max(S - K_{floor}, 0) \quad (2.25)$$

where

$$S = \frac{1}{1 + r_k \Delta k}$$

$$K_{cap} = \frac{1}{1 + K_{R_cap} \Delta k}$$

$$K_{floor} = \frac{1}{1 + K_{R_floor} \Delta k}$$

and the derivation of equations (2.24) and (2.25) would be provided in Appendix.

2.2.3 Complex Interest Rate Swaps

Some interest rate swaps containing embedded options cause difficult pricing of these complex derivatives, so it is hard to find closed forms of them. In this issue, we consider some commonly encountered these kinds of swaps.

Quanto IRS

Quanto IRS is an interest rate swap which two different interest rates are involved on the same notional principal, ex. fixed rate vs. floating rate, floating rate vs.

floating rate or change of two different maturity LIBOR rates. At maturity, the parties of Quanto IRS would pay the value of the appointed coupon rate multiplied by the principal to each other and do not involve in notional principal. This Swap has the character that currency of coupon rates can differ from currency of principal.

Redeemable Range Accrual Notes

Redeemable range accrual note is a swap that's the property of American style option which issuer can call back the notes; its interest on one side accrues only when the floating reference rate is within a certain range. Sometimes the range remains fixed during the entire life of the contract; sometimes it is reset periodically. At maturity date, the payoff is that the proportion of accumulated days to range life of contract multiplies the reference rate and principal. Thus, the more times of interest rate dropping in the range, the more profit.

Snowball Notes

Snowball is a kind of inverse floating rate bond which the present payment of coupon rate is relevant of last coupon rate. Usually, it has constant coupon rate in first year; begin to the second year, the current coupon is given by the previous coupon plus a spread minus a reference index, floored at 0%. So Snowball notes have the character of path-dependent payment of coupon such as Asian style option; the lower reference indexes, the more coupons over time, just like snowball rolls more and bigger. Oppositely, if the higher reference indexes, the fewer coupons over time, the Snowball will "melt away". This thesis' purpose is to solve this problem and the example of Snowball contract will be given at chapter four.

2.3 Pricing Methods

2.3.1 A General Tree Building Procedure for Hull-White Model

This tree structure is a good approach for constructing no-arbitrage short rate models of Hull-White model. This approach, making use of the trinomial tree, is

appropriate for models where there is some function x of the short rate r that follows a mean-reverting arithmetic process. The key element of this process is that it produces a tree that is symmetrical about the expected value of x . There are three types of sub-trees, illustrated at Figure 2.3, for the tree building procedure.

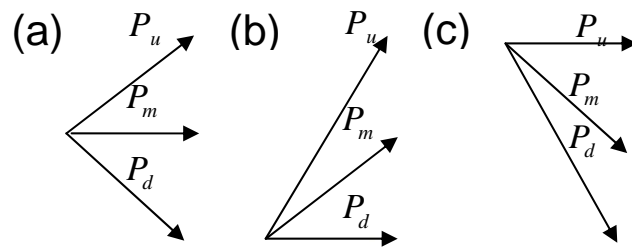


Figure 2.3: Alternative Branching for Hull-White Tree.

Assume the length for each time step is Δt and the variance for each time step is σ . We can set the size of the interest rate step, ΔR , at spacing between interest rates on the tree, $\Delta R = \sigma\sqrt{3\Delta t}$. Then the tree can be built by the following two steps.

First stage: building a preliminary tree

Setting $\theta(t)$ in (2.13) and the initial value of r at zero suggest the following equation:

$$dR^* = -aR^* dt + \sigma dz \tag{2.26}$$

Building an interest rate tree for (2.26) is the goal for first stage. This can be illustrated an example. Define (i, j) as the node where $t = i\Delta t$ and $R^* = j\Delta R$; denote probabilities of three branches as P_u , P_m and P_d which must be positive and less than one; summation of them is one. The calculated probabilities depend on types of sub-trees.

Figure 2.3(a)

The probabilities must satisfy the following equations: first is expected value equation; second is about variance equation; finally, it is a basic equation of

probability.

$$\begin{aligned} p_u \Delta R - p_d \Delta R &= -aj \Delta R \Delta t \\ p_u \Delta R^2 + p_d \Delta R^2 &= \sigma^2 \Delta t + a^2 j^2 \Delta R^2 \Delta t^2 \\ p_u + p_m + p_d &= 1 \end{aligned}$$

Therefore, solution to these equations is

$$\begin{aligned} p_u &= \frac{1}{6} + \frac{1}{2} (a^2 j^2 \Delta t^2 - aj \Delta t) \\ p_m &= \frac{2}{3} - a^2 j^2 \Delta t^2 \\ p_d &= \frac{1}{6} + \frac{1}{2} (a^2 j^2 \Delta t^2 + aj \Delta t) \end{aligned}$$

By the same way, the probabilities of type-(b) and type-(c) could be calculated.

Figure 2.3(b)

Three equations of type-(b) are

$$\begin{aligned} p_u 2\Delta R + p_m \Delta R &= -aj \Delta R \Delta t \\ p_u 4\Delta R^2 + p_m \Delta R^2 &= \sigma^2 \Delta t + a^2 j^2 \Delta R^2 \Delta t^2 \\ p_u + p_m + p_d &= 1 \end{aligned}$$

and the solution of these equations is

$$\begin{aligned} p_u &= \frac{1}{6} + \frac{1}{2} (a^2 j^2 \Delta t^2 + aj \Delta t) \\ p_m &= -\frac{1}{3} - a^2 j^2 \Delta t^2 - 2aj \Delta t \\ p_d &= \frac{7}{6} + \frac{1}{2} (a^2 j^2 \Delta t^2 + 3aj \Delta t) \end{aligned}$$

Figure 2.3(c)

Three equations of type-(c) are

$$\begin{aligned} -p_m \Delta R - 2p_d \Delta R &= -aj \Delta R \Delta t \\ p_m \Delta R^2 + 4p_d \Delta R^2 &= \sigma^2 \Delta t + a^2 j^2 \Delta R^2 \Delta t^2 \\ p_u + p_m + p_d &= 1 \end{aligned}$$

and the solution of these equations is

$$p_u = \frac{7}{6} + \frac{1}{2}(a^2 j^2 \Delta t^2 - 3aj\Delta t)$$

$$p_m = -\frac{1}{3} - a^2 j^2 \Delta t^2 + 2aj\Delta t$$

$$p_d = \frac{1}{6} + \frac{1}{2}(a^2 j^2 \Delta t^2 - aj\Delta t)$$

To make sure that probabilities are always positive, the restrain of j must satisfies:

$$\frac{-0.184}{a\Delta t} \leq j \leq \frac{0.184}{a\Delta t}$$

A sample tree constructed by this step is illustrated in Figure 2.4.

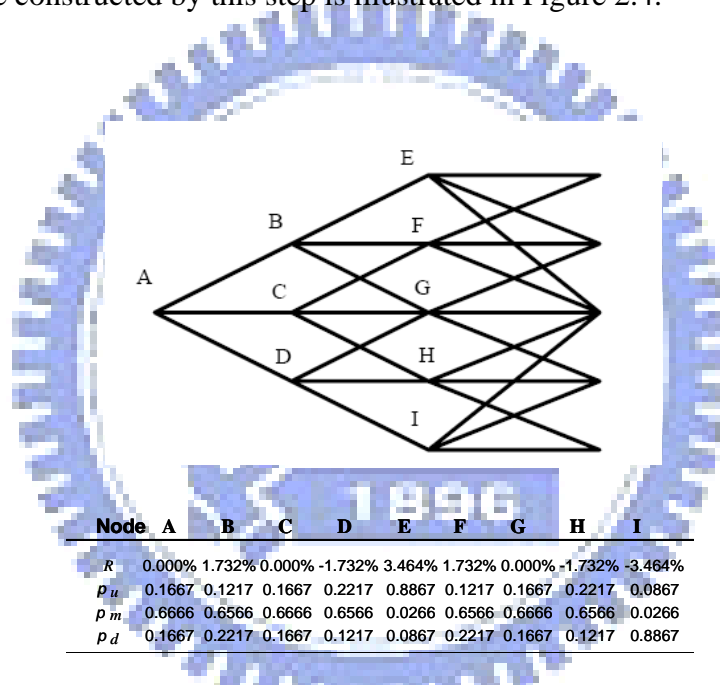


Figure 2.4: A Simple Trinomial Tree for the Hull-White Model.

Parameters set as follows, $a = 0.1$, $\sigma = 0.01$ and $\Delta t = \text{one year}$.

Second stage: calibration with the real term structure

Fitting today's term structure is the main goal of this stage. The exact method for this problem can be provided by Hull and White. Assume the term structure function today is

$$0.08 - 0.05e^{-0.18t} \quad (2.27)$$

and the interest rate tree being calibrated is illustrated in Figure 2.3. Obviously, the average interest rate for the first period can be obtained by taking $t = i\Delta t$ in equation (2.27). Denote α_i is a moving up adjustment of period at time $i\Delta t$; $Q_{i,j}$ means that the value of paying \$1 at node (i, j), and otherwise paying nothing; the price of a zero-coupon bond maturing at time $i\Delta t$ us given by P_i known by today's term structure function (2.27) and bond basic in chapter 2.2.1. Thus, α_i can be calculated by recursive formulas:

$$\alpha_m = \frac{\ln \sum_{j=-n_m}^{n_m} Q_{m,j} e^{-j\Delta R\Delta t} - \ln P_{m+1}}{\Delta t}$$

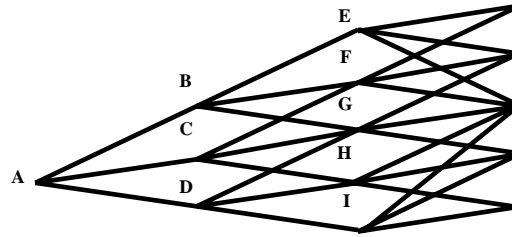
Because of

$$P_{m+1} = \sum_{j=-n_m}^{n_m} Q_{m,j} \exp[-(\alpha_m + j\Delta R)\Delta t]$$

where n_m is the number of nodes on each side of the central node at time $m\Delta t$. And then $Q_{i,j}$ could be determined as

$$Q_{m+1,j} = \sum_k Q_{m,k} q(k, j) \exp[-(\alpha_m + k\Delta R)\Delta t]$$

where $q(k, j)$ is the probability of moving from node (m, k) to node (m+1, j) and the summation is taken over all values of k for which this is nonzero. After two stages, the complete Hull-White tree model is built as Figure 2.5.



Node	A	B	C	D	E	F	G	H	I
<i>R</i>	3.824%	6.937%	5.205%	3.473%	9.716%	7.984%	6.252%	4.520%	2.788%
<i>p_u</i>	0.1667	0.1217	0.1667	0.2217	0.8867	0.1217	0.1667	0.2217	0.0867
<i>p_m</i>	0.6666	0.6566	0.6666	0.6566	0.0266	0.6566	0.6666	0.6566	0.0266
<i>p_d</i>	0.1667	0.2217	0.1667	0.1217	0.0867	0.2217	0.1667	0.1217	0.8867

Figure 2.5: Calibration with Today's Term Structure for the Hull-White Tree.

The basic tree structure is not changed; the node in the same period would push up the same increment, but the increments of each period are different.

2.3.2 Calibration

Up to now, the mean reversion and volatility in Hull-White model are constants. The goal of this section is described how to estimate the parameters of this model. This is known as calibrating the model.

As we know, interest rate cap could be characterized as a portfolio of put options on zero-coupon bond from equation (2.24), so it can be priced by Hull-White (2.20). Moreover, cap can be assumed as a portfolio of interest rate options from equation (2.22). Thus, we can compare the cap value of the market observation data and formula (2.22) with the estimated value by Hull-White model, to find the suitable mean reversion and volatility. A popular goodness-of-fit measure is

$$\min_{a, \sigma} SSE = \min_{a, \sigma} \sum_{i=1}^n (U_i - V_i)^2$$

where U_i is the market price and V_i is the price given by the Hull-White model.

3. Combine of Pricing Tree with State Variables of Snowball Notes

In this chapter, a novel polynomial-time pricing algorithm based on the Hull-White term structure model is introduced for pricing snowball notes. First, we will describe snowball price and coupons variables, and then analysis these variables at different nodes in Hull-White trinomial tree. Next, we construct the state variables for non-negative coupons, and furthermore the redeemable snowball is then priced by a numerical approach and linear interpolation method for freeze on zero coupons article. Finally, we would introduce a proper recursive steps for pricing snowball notes.

3.1 Discuss State Variables of Snowball Price and Coupons

3.1.1 Forward-Tracking Method on Snowball Notes

Consider a snowball contract illustrated in figure 3.1. The coupon of i -th period paid in next period is following:

$$Coupon(i) = [Coupon(i-1) + Spread(i) - Floating\ rate(i)]^+$$

At maturity, issuers would pay the coupon fixed in last period and notional principal F . Significantly, consider the freeze on zero coupons article; the coupon rate must be non-negative.

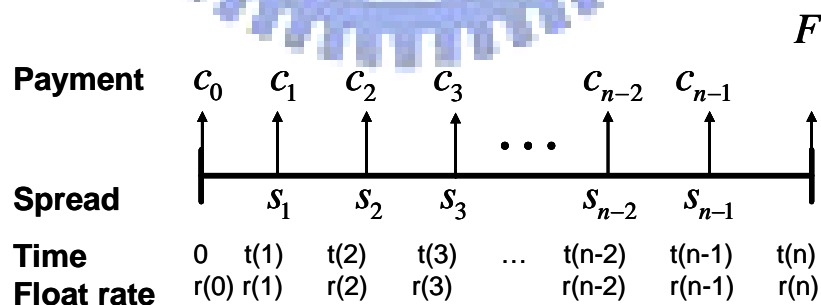


Figure 3.1 Snowball Notes.

The spread rate at time $t(i)$ is S_i and the coupon C_i determined at time $t(i)$ is paid at $t(i+1)$; the floating interest rate from time $t(i)$ to time $t(i+1)$ is denoted $r(i)$, and the face value is paid at maturity date $t(n)$.

The coupons of snowball notes can be showed by the following recursive formula:

$$C_i = \begin{cases} C_0 & \text{if } i = 0 \\ \max(C_{i-1} + S_i - r(i), 0) & \text{o.w.} \end{cases}$$

Consider floating rate $r(i)$ as short rate based on Hull-White tree in figures 2.4 and 2.5 ,and then $r(i)$ can be divided into the rate of *node* (i, j) of the preliminary tree in figure 3.2 and the moving up adjustment of the i -th period α_i , both of them defined in chapter 2.3.

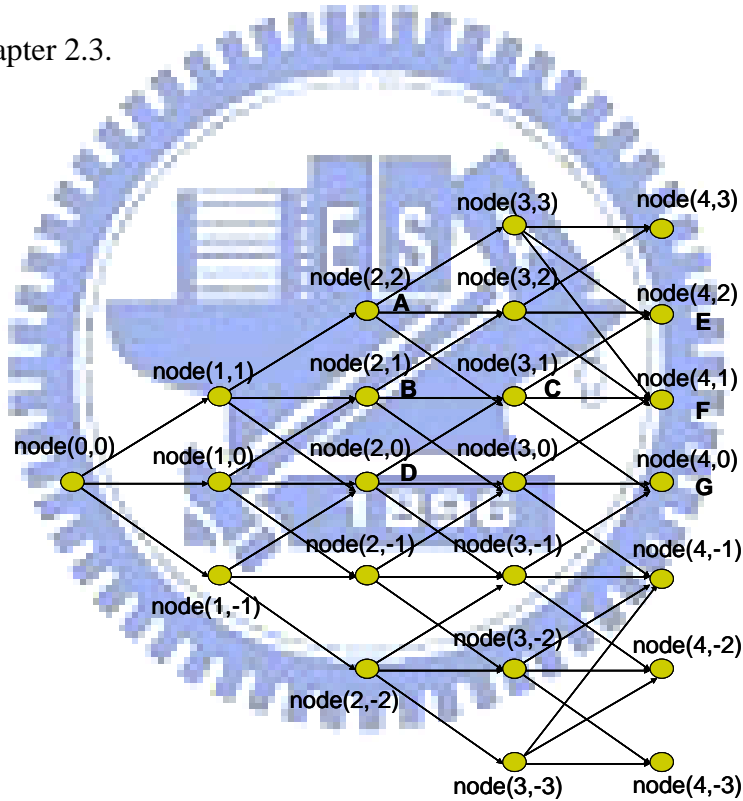


Figure 3.2 States of Rate Variables in Hull-White Preliminary Tree.

The node (i, j) is the state of rate variables in Hull-White preliminary tree from figure 2.4. The node (i, j) means that at time $i\Delta t$, the rate is $j\Delta R$, where $\Delta R = \sigma\sqrt{3\Delta t}$.

Define the node is *child of node* (i, j) if it connects to *node* (i, j) in $i+1$ period and the node is *parent of node* (i, j) if it join to *node* (i, j) in $i-1$ period. For example, in

figure 3.2, nodes A 、 B 、 D are the parents of node C and nodes E 、 F 、 G are children of node C. Therefore, the recursive formula for coupon rates at *node* (i, j) in figure 3.2 can be expressed as

$$C_{i,j} = \left\{ \begin{array}{l} \max\left(\sum_k^i (S_k - \alpha_k) - \sum_k^i f_{k,j_k} \Delta R, 0\right) \text{ if } \forall k \leq m < i, C_{m,j_m} \geq 0; j_k = j \text{ if } k = i \\ \max\left(C_0 + \sum_{k=1}^i (S_k - \alpha_k) - \sum_{k=1}^i f_{k,j_k} \Delta R, 0\right) \text{ if } \forall 1 \leq m < i, C_{m,j_m} \geq 0; j_k = j \text{ if } k = i \end{array} \right\} \quad (3.1)$$

where $C_{i,j}$ is all kinds of coupon rates at *node* (i, j) and $f_{k,j_k} \Delta R$ is the rate at *node* (k, j_k) which is the child of *node* $(k-1, j_{k-1})$ and the parent of *node* $(k+1, j_{k+1})$.

Example 3.1 Given a path $\{ \text{node } (0, 0) \rightarrow \text{node } (1, 1) \rightarrow \text{node } (2, 0) \rightarrow \text{node } (3, 1) \}$ which is a kind of coupon sequence in $C_{3,1}$ and suppose in the path, the coupons of $C_{1,1}$ and $C_{2,0}$ are non-negative, then the coupon at *node* $(3, 1)$ in this case is

$$\begin{aligned} \max\left(C_0 + \sum_{k=1}^3 (S_k - \alpha_k) - \sum_{k=1}^3 f_{k,j_k} \Delta R, 0\right) &= \max\left(C_0 + \sum_{k=1}^3 (S_k - \alpha_k) - (1+0+1)\Delta R, 0\right) \\ &= \max\left(C_0 + \sum_{k=1}^3 (S_k - \alpha_k) - 2\Delta R, 0\right) \end{aligned}$$

3.1.2 Backward-Tracking Method

Combine bond basic from equation (2.21) and figure 2.2 with Hull-White tree, we can get the snowball price at *node* (i, j) following:

$$B(i, j) = \{E[B(i+1, j_k, C)]\}^* \frac{1}{1 + (\alpha_i + f_{i,j} \Delta R)^* (t_{i+1} - t_i)} + C; \forall C \in C_{i-1, j^*} \quad (3.2)$$

where C_{i-1, j^*} is the set of coupon in *node* $(i-1, j^*)$ which is the parent of *node* (i, j) , $B(i+1, j_k, C)$ is the set of snowball price at *node* $(i+1, j_k)$ which is the child of *node* (i, j) with coupon C in $i-1$ period and coupon $\max(C + S_k - \alpha_k - j \Delta R, 0)$ in i period.

Because of lattices method to price Snowball, so we take discrete time method of discount factor, for instance, in equation (3.2), the discount factor from time i to time $i+1$ at *node* (i, j) is:

$$\frac{1}{1 + r(i)^* (t_{i+1} - t_i)} = \frac{1}{1 + (\alpha_i + f_{i,j} \Delta R)^* (t_{i+1} - t_i)} \quad (3.3)$$

Example 3.2 Following the path in example 3.1, the bond value at node C with its children nodes E · F · G is

$$E[B(4, j_k, C)]^* \frac{1}{1 + (\alpha_3 + 1 * \Delta R)(t_4 - t_3)} + C$$

$$\text{where } C = C_0 + \sum_{k=1}^2 (S_k - \alpha_k) - 1 * \Delta R, j_k \in \{0, 1, 2\}$$

where C is the coupon at *node* (2, 0) in this path and the coupon at *node* (3, 1) is

$$\max(C_0 + \sum_{k=1}^3 (S_k - \alpha_k) - 2\Delta R, 0)$$

In order to solve redemption article of snowball notes, assume redemptive cost is constant in the contract, redeem Snowball notes if the following condition is satisfied:

$$B > (C_{back} + C), B \in B(i, j) \text{ with some } C \in C_{i-1, j}^* \quad (3.4)$$

where C_{back} is the cost of redeeming Snowball bond and B is the Snowball value at *node* (i, j) with coupon C in $i-1$ period and $C_{i-1, j}^*$ denoted in equation (3.2).

Usually, for holders, the early exercise time to call back is when the bond value is less than callable value. However, redeemable bond is that issuer can buy back the bond. Thus, in an issuer position, the early redemption time with coupon payment delayed is when bond value is more than the value of redemptive cost plus coupon fixed in $i-1$ period.

3.2 Numerical Approach to Snowball Notes

Here we will discuss a numerical approach to Snowball notes, provide an algorithm of forward and backward-tracking method, and create proper recursive general steps to pricing Snowball notes in the cause of the implement in next chapter. We simply suppose C_0 equals zero in examples of this section.

3.2.1 Construct States Variables of Snowball Price and Coupon

In this segment, there are three stages to construct the state variables of coupon rates in each *node* (i, j). To start with, in order to evaluate coupons from equation (3.1),

we compute negative summation of number of spacing between interest rate without freeze at zero article, $-\sum_{k=1}^i f_{k,j}$, in the Hull-White preliminary tree. Next, consider the freeze at zero coupon article, the negative coupons should be eliminated and adjust the states of coupon variables with previous zero coupons. Lastly, for articles of redemptive and freeze on zero coupon, we introduced back-ward tracking and linear interpolation method to price snowball notes.

First stage: building the maximum and minimum of negative summation of number of spacing rate in the Hull-White preliminary tree without freeze at zero article

$Sum(i, j)$ is denoted as the negative summation of number of spacing rate which final rate is the rate at $node(i, j)$ without the article of freeze at zero in the Hull-White preliminary tree:

$$Sum(i, j) = \{y - j : y \in Sum(i-1, j') \text{ at } node(i-1, j') \text{ which is the parents of } node(i, j)\} \quad (3.5)$$

$$Sum(0, 0) = 0$$

and equation (3.5) satisfies the following formulas:

$$c = \sum_{k=1}^i (S_k - \alpha_k) + x\Delta R, \quad x \in Sum(i, j)$$

$$x = -\sum_{k=1}^i f_{k,j_k^x} = -\sum_{k=1}^i f_{k,j_k^x} - f_{i-1,j} = y - f_{i-1,j} \quad \text{for some } y \in Sum(i-1, j') \quad (3.6)$$

$$Min(Sum(i-1, j')) - f_{i,j} \leq y - f_{i,j} \leq Max(Sum(i-1, j')) - f_{i,j}$$

$$\therefore Min(Sum(i-1, j')) - f_{i,j} \leq x \leq Max(Sum(i-1, j')) - f_{i,j}$$

where c is one case of coupons at $node(i, j)$ without the article of freeze at zero and $node(i, j)$ is the child of $node(i, j')$.

Therefore, focus on the maximum and minimum of negative summation of number of spacing rate at each node, the all possible negative summation of number of spacing rate at node could be known. Nevertheless, determinate maximum and minimum of $Sum(i, j)$ at $node(i, j)$ is considered the previous nodes by different types

of branches.

Example 3.3 In figure 3.2, $Sum(i, j)$ of nodes A · B · D are:

$$\begin{aligned} \text{A node : } Sum(2, 2) &= \{-3\} \\ \text{B node : } Sum(2, 1) &= \{-1, -2\} \\ \text{D node : } Sum(2, 0) &= \{1, 0, -1\} \end{aligned}$$

Node C is the child of these nodes, so $Sum(3, 1)$ calculated by equation (3.6) is following:

$$\begin{aligned} Min(Sum(2, j')) - 1 &\leq x \leq Max(Sum(2, j')) - 1, \quad x \in Sum(3, 1) \quad j' \in \{0, 1, 2\} \\ \Rightarrow Min(Sum(2, 2)) - 1 &\leq x \leq Max(Sum(2, 0)) - 1 \\ \Rightarrow -4 &\leq x \leq 0 \\ \therefore Sum(3, 1) &= \{0, -1, -2, -3, -4\} \end{aligned}$$

Follow equation (3.6), we can get the $Max(Sum(i, j))$ and $Min(Sum(i, j))$ at each node from figure 3.3:

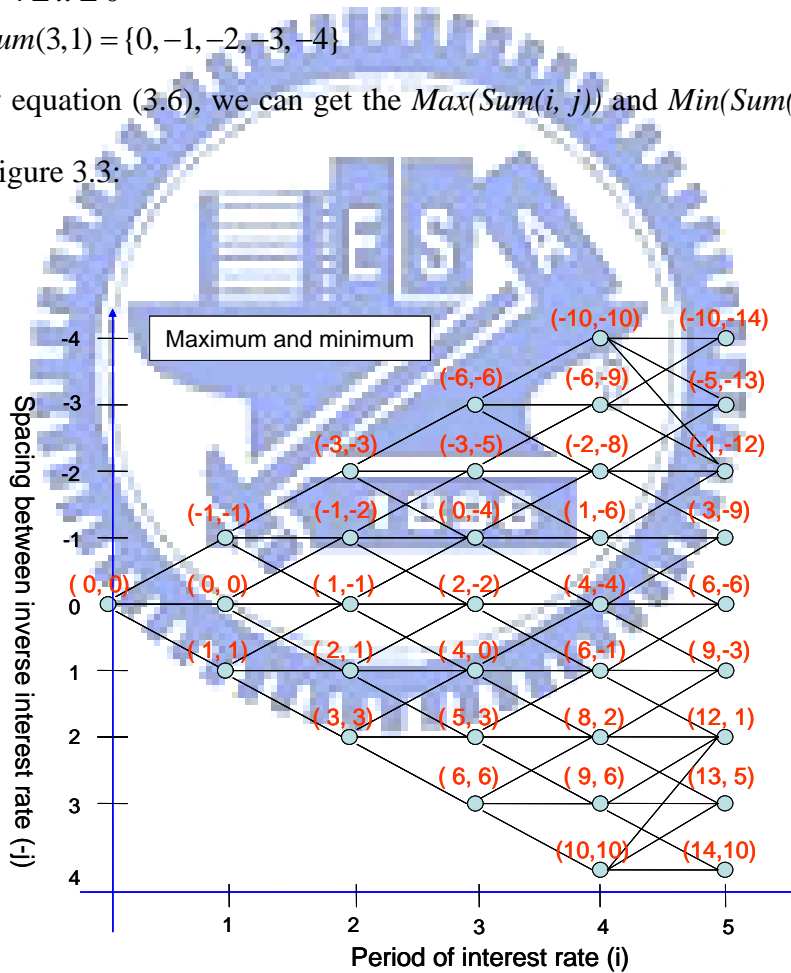


Figure 3.3 An Example of the Maximum and Minimum Summation of Each Node. The unit of x-axis is period time and unit of y-axis is the spacing between interest rate on the preliminary tree; (M, m) represents that M is the maximum and m is the minimum summation number of spacing rate.

When the maximum and minimum summation of each node is determined, the

number of possible path in each node is also known. For instance, (M, m) at node $(3, 2)$ where at time $3\Delta t$ and inverse rate $-2\Delta R$ is $(-3, -5)$ which means that the node $(3, 2)$ has three kinds of negative summation of number of spacing rate. It is following:

$$Sum(3, 2) = \{-3, -4, -5\}$$

Consequently, as the summations of node, $Sum(i, j)$, and adjustments of Hull-White tree α_i calculated, the coupons without the article of freeze at zero in each node could be given and the next stage will solve the problem of non-negative coupons.

Second stage: Check that the coupons at each node are non-negatives

Continuously, the problem of non-negative coupons would be solved by the following two steps. There are two situations we must adjust the states of coupons. One phenomenon is that the previous coupon is positive but present coupon becomes negative. Therefore, the first step is to eliminate the states with negative coupons for the article of freeze on zero coupons. The other phenomenon is how to find the maximum and minimum of $Sum(i, j)$ at present nodes when the previous coupons are reset to zero coupons. The second step would be introduced to solve this circumstance.

The First Step: Eliminate the states with negative coupons.

We define the lower bond of integers of each period such that the maximum and minimum summations which are larger than those integers would enable positive coupons of each node. The mathematical description is

$$\exists k_i \in Z \text{ s.t. } \sum_{k=1}^i (S_k - \alpha_k) + k_i \Delta R \geq 0$$

Then solution of the lower bond of integers in each period is

$$k_i \geq \frac{\sum_{k=1}^i (\alpha_k - S_k)}{\Delta R}, k_i = \left\lceil \frac{\sum_{k=1}^i (\alpha_k - S_k)}{\Delta R} \right\rceil \quad (3.7)$$

where k_i is to eliminate the states with negative coupons in i -th period. If the elements

in $Sum(i, j)$ less than or equal to that integer in the period, it means that resetting coupon rate to zero is in $node(i, j)$.

Take the example from figure 3.3 with the condition for non-negative coupons, if the node has a situation of resetting coupon rate to zero, there is a symbol of 0^* in (M, m) of that node. Supposing the node is $(0^*, 0^*)$, it means that the maximum summation is less the lower bond. That is to say, there is only one case of coupon rate in that node and the coupon rate is zero.

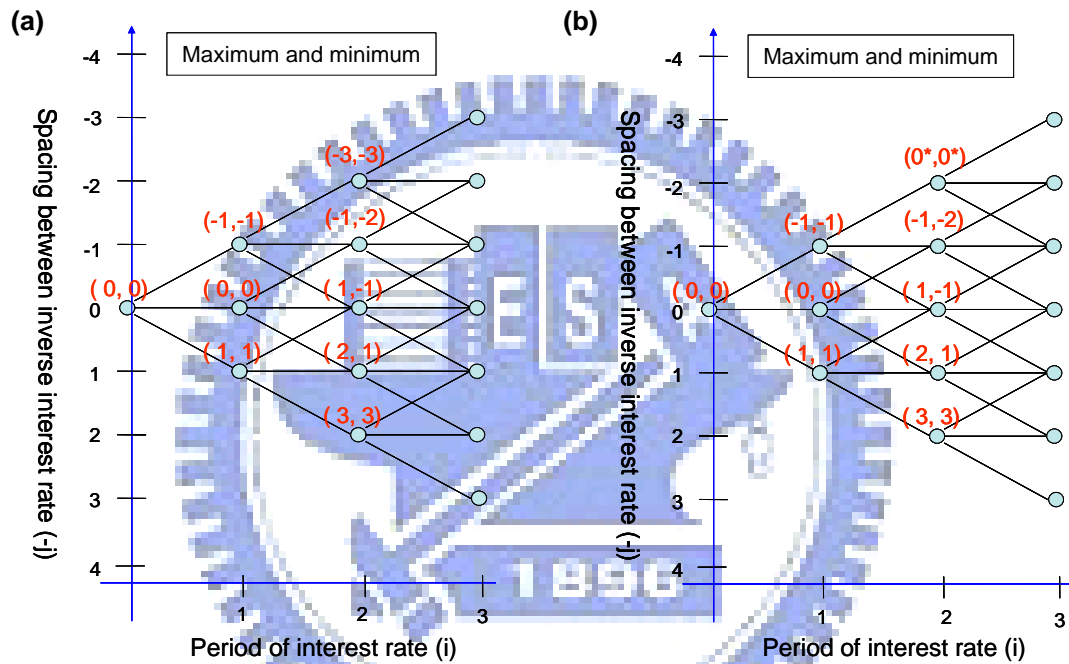


Figure 3.4 Adjust the Maximum and Minimum Summation of Each Node in the First Step of Second Stage.

Assume the estimation of $k_2 = -2$ from equation (3.7), the maximum and minimum summations of node $(2, 2)$ is $(-3, -3)$ where touch the lower bond of integer, so as $(-1, -2)$ at node $(2, 1)$. Thus, $(-3, -3)$ changes to $N(0^*, 0^*)$ where 0^* is a symbol of a reset coupon rate in that node.

From figure 3.4, the coupons of $node(2, 2)$ and $node(2, 1)$ are

$$C_{2,1} = \left\{ \sum_{k=1}^2 (S_k - \alpha_k) - \Delta R, \sum_{k=1}^2 (S_k - \alpha_k) - 2\Delta R \right\}$$

$$C_{2,2} = \{0\}$$

where $C_{i,j}$ is the set of all kinds of coupon rates at $node(i, j)$. Moreover, there

are $M-m+1$ kinds of coupon rates in (M, m) and $M-m+2$ kinds of coupon rates in $(M, m, 0^*)$ which can be seen in figure 3.4 and figure 3.6.

The Second Step: Adjust the rates with previous zero coupons

We define the reset integers of each period, $\delta_{i,j}$, such that change the present coupon value to the form of maximum and minimum summations at this time where the previous coupon is reset to zero. The mathematical description is

$$\exists \delta_{i,j} \in \mathbb{Z} \text{ s.t. } \sum_{k=1}^i (S_k - \alpha_k) + \delta_{i,j} \Delta R \approx z_{i,j}$$

where $z_{i,j} = S_i - (\alpha_i + f_{i,j}) = (S_i - \alpha_i) - j\Delta R$

where $z_{i,j}$ is the coupon at *node* (i, j) before freeze at zero article and its previous coupon is zero. Then solution of the reset integers of each node is

$$\delta_{i,j} = \left\lfloor - \left(\frac{\sum_{k=1}^{i-1} (S_k - \alpha_k) + j\Delta R}{\Delta R} \right) \right\rfloor \quad (3.8)$$

Take the same example from figure 3.4 and do the first stage method to create the maximum and minimum of negative summation of number of spacing rate in the Hull-White preliminary tree in $i=3$ period. After that, change present coupon which the previous coupon is reset to zero to the form of maximum and minimum of summation in figure 3.5 by the equation (3.8).

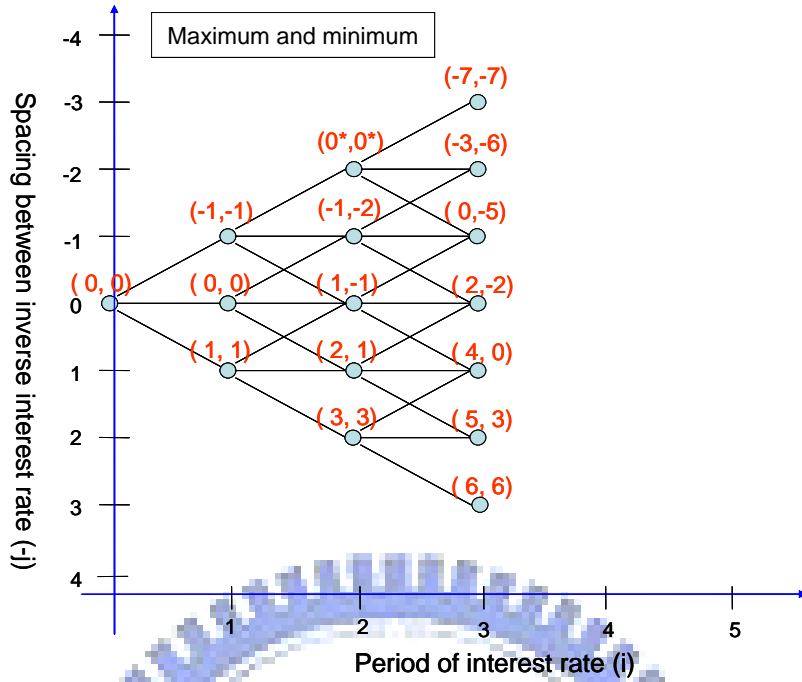


Figure 3.5 Adjust the Maximum and Minimum Summation of Each Node in the Second Step of Second Stage.

From equation (3.7), assume the estimations of $\delta_{3,3} = -7$, $\delta_{3,2} = -6$, $\delta_{3,1} = -5$. The maximum and minimum summations of node (3, 3) is calculated by type-(A) in first stage, so it has only reset coupon in the node and change summation into $(-7,-7)$. About node (3, 2) calculated by type-(B), the maximum summation is from the maximum one of node (2, 1) and the minimum summation is from the minimum one of node (2, 2) which has zero coupon rate, in this case, its minimum at node (3, 2) is $\delta_{3,2}$. Hence we can analogize the all node in third period.

After the first and second stages are completed, the determination of $Sum(i, j)$ is built in figure 3.6 and the formula for coupons at $node(i, j)$ is following:

$$C_{i,j} = \{0 \text{ if } 0^* \in Sum(i, j), \sum_{k=1}^i (S_k - \alpha_k) - x\Delta R \forall x \in Z \cap Sum(i, j)\}$$

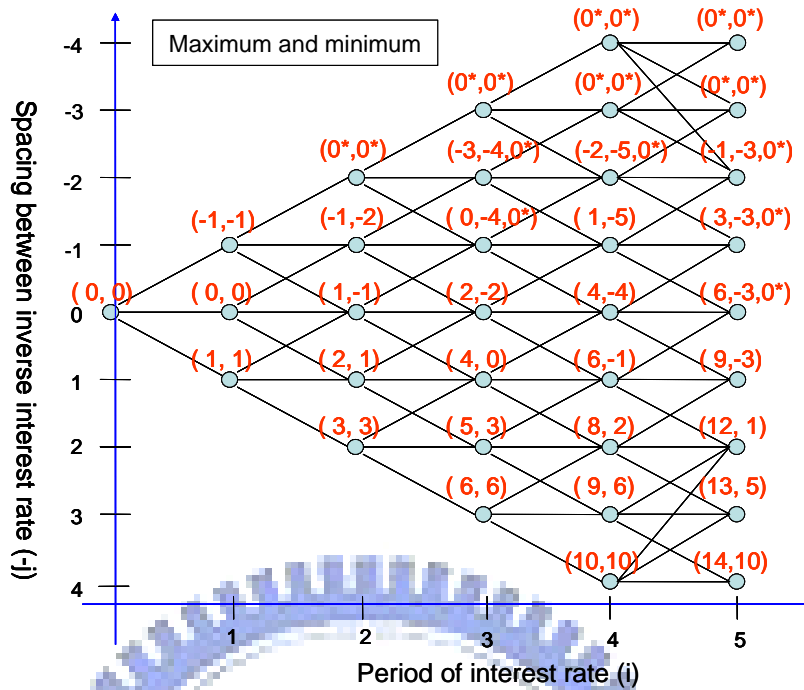


Figure 3.6 Maximum and Minimum Summation of Each Node in Forward-Tracking Method.

The maturity is $i=5$, the example is the same from figure 3.3 to figure 3.5. Assume the value of principal and the cost of redeeming snowball notes are \$1. The numbers of coupon rates is $-2-(-5)+2=5$ according to $(-2, -5, 0^*)$ at node $(4, 2)$ and the set of coupon rates at node $(4, 2)$ is following:

$$C_{4,2} = \{0, \sum_{k=1}^i (S_k - \alpha_k) - 2\Delta R, \sum_{k=1}^i (S_k - \alpha_k) - 3\Delta R, \sum_{k=1}^i (S_k - \alpha_k) - 4\Delta R, \sum_{k=1}^i (S_k - \alpha_k) - 5\Delta R\}$$

Furthermore, the next stage is to evaluate the Snowball bonds from formula (3.2) and early redemptive time is considered in equation (3.4).

Third stage: Pricing the value by backward-tracking method

In this segment, the third stage is divided from two parts. One is how to discount the bond value with redemptive article; the other one is to use linear interpolation method when the discounted node has the situation of resetting zero coupons.

The First Step: Price the bond value of snowball notes

Suppose coupons at node (i, j) are built in figure 3.6, the equation (3.2) and (3.4)

for pricing snowball value can be rewritten as:

$$D(i, j, Sum(a)) = \begin{cases} (C_{i,j,Sum(a)} + \text{face value}) * \frac{1}{1 + (\alpha_i + f_{i,j} \Delta R)^*(t_{i+1} - t_i)} & \text{if } (i+1)\Delta t = \text{maturity} \\ \sum_{k=\{u,m,d\}} P_k B(i+1, j_k, Sum(a_k)) * \frac{1}{1 + (\alpha_i + f_{i,j} \Delta R)^*(t_{i+1} - t_i)} & \text{o.w.} \end{cases} \quad (3.9)$$

$$B(i, j, Sum(a)) = \{ \min(D(i, j, Sum(a)), 1) + C; \forall C \in \{C_{i-1,j^*} : Sum(i-1, j^*) - j = a\} \}$$

where $D(i, j, Sum(a))$ is the discounted snowball note value and $C_{i,j,Sum(a)}$ is the coupon fixed at *node* (i, j) and its summation situation is a times spacing between interest rate in Hull-White tree; $B(i, j, Sum(a))$ is the snowball value at *node* (i, j) with redemptive article and $B(i+1, j_k, Sum(a_k))$ is the snowball value at *node* $(i+1, j_k)$ which is the child of *node* (i, j) ; C is the coupon paid at *node* (i, j) and fixed at *node* $(i-1, j^*)$ which is the parent of *node* (i, j) with $Sum(i-1, j^*) - j$ equal to a .

Choice of the following probability P_k and discounted nodes of up, median and down are according to the styles of branch in figure 2.3 and its following:

$$\begin{aligned} Sum(a_u) &= Sum(a) - j_u \\ Sum(a_m) &= Sum(a) - j_m \\ Sum(a_d) &= Sum(a) - j_d \end{aligned}$$

However, there is a problem when discounted bond value with its summation situation 0^* in pricing snowball process. Thus, we will give examples to price snowball note value by equation (3.9) and linear interpolation method in next step.

The Second Step: Interpolation of coupons in discounted process

In corrodng to simplify algorithm, we take the integer value to approach the reset coupon in second stage, thus we use linear interpolation method to find actual the discounted coupons. Given two examples from figure 3.6 which one must use interpolation method in figure 3.7(b) and the other one is without this character in figure 3.7(a).

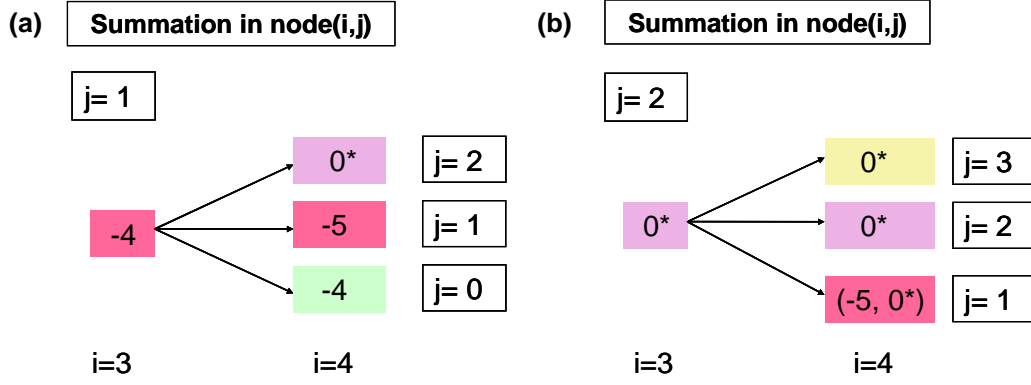


Figure 3.7 Two Examples for Discounted Process.

One case is the discounted process of $D(3,1,Sum(-4))$ and the other case is the discounted process of $D(3,2,Sum(0^*))$ which the coupon rate is reset to zero at node $(3, 2)$. Moreover, assume the lower bond of integers is $k_4 = -5$ by equation 3.7 and the reset integers $\delta_{4,3} < -5, \delta_{4,2} < -5, \delta_{4,1} < -5$ by equation 3.8.

On one hand, in the case of $D(3,1,Sum(-4))$ at *node* $(3, 1)$, its tree is a type-(a) in figure 2.3. Hence its according discounted nodes are from *node* $(4, 2)$, *node* $(4, 1)$, and *node* $(4, 0)$, and corresponding summations are

$$\begin{aligned} Sum(a_u) &= Sum(-4) - j_u = -4 - 2 = -6 < k_4 \\ Sum(a_m) &= Sum(-4) - j_m = -4 - 1 = -5 \\ Sum(a_d) &= Sum(-4) - j_d = -4 - 0 = -4 \end{aligned}$$

the solution is rewritten by

$$\begin{aligned} Sum(a_u) &= Sum(0^*) \\ Sum(a_m) &= Sum(-5) \\ Sum(a_d) &= Sum(-4) \end{aligned}$$

From equation (3.9), the bond value of $D(3,1,Sum(-4))$ at *node* $(3, 1)$ which its parents are *node* $(2, 0)$, *node* $(2, 1)$, and *node* $(2, 2)$ is following:

$$\begin{aligned} D(3,1,Sum(-4)) &= (P_u B(4,2,Sum(0^*)) + P_m B(4,1,Sum(-5)) + P_d B(4,0,Sum(-4))) * \frac{1}{1 + (\alpha_3 + 1^* \Delta R)^*(t_4 - t_3)} \\ B(3,1,Sum(-4)) &= \{ \min(D(3,1,Sum(-4)), 1) + C; \forall C \in \{C_{2,j^*} : Sum(2, j^*) - 1 = -4, j^* = 0, 1, 2\} \} \end{aligned}$$

and the solution of probabilities is type-(a) solution in Hull-White tree.

On the other hand, in the case of $D(3,2,Sum(0^*))$ at *node* (3, 2), its tree is also type-(a) in figure 2.3. Hence the children of *node* (3, 2) are *node* (4, 3), *node* (4, 2), and *node* (4, 1). Because of its zero coupons in *node* (3, 2), the coupons of these discounted nodes are following the equation (3.1):

$$\chi_{i,j} = \max(S_i - (\alpha_i + f_{i,j}\Delta R), 0) \quad (3.10)$$

where $\chi_{i,j}$ is actual coupon at *node* (i, j) with the previous coupon reset to zero.

Hence, we must check the actual coupons in these nodes for formula (3.10). Assume at *node* (4, 3) and *node* (4, 2), the actual coupons are also reset to zero with previous coupon reset to zero; nevertheless, the actual coupon at *node* (4, 1) is positive. We must use interpolation method to find the actual discounted value in *node* (4, 1) because its actual coupon is positive. It is following

$$C_{4,1,Sum(-5)} : \text{Actual reset coupon at node(4,1)} \\ = [B(4,1,Sum(-5)) - B(4,1,Sum(0^*))] : [\text{Actual bond value at node(4,1)} - B(4,1,Sum(0^*))]$$

The solution of actual discounted value is

$$\text{Actual bond value at node(4,1)} \\ = \frac{\text{Actual reset coupon at node(4,1)} * [B(4,1,Sum(-5)) - B(4,1,Sum(0^*))]}{C_{4,1,Sum(-5)}} + B(4,1,Sum(0^*)) \quad (3.11)$$

where $C_{4,1,Sum(-5)}$ is the coupon rate of *Sum* (-5) at *node* (4, 1), and the illustration to explain this method is in figure 3.8.

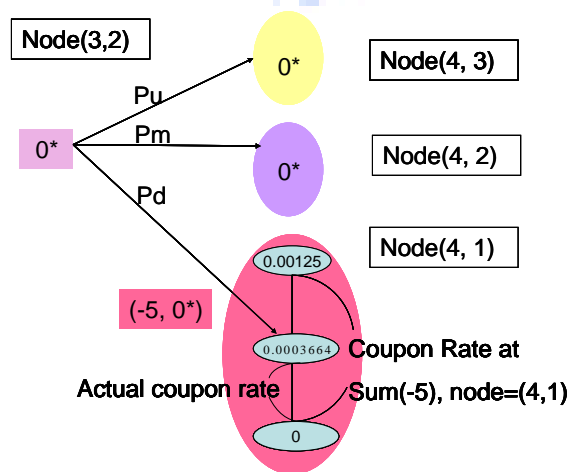


Figure 3.8 The Example of Interpolation Process from Figure 3.7 (b).

Assume actual coupon rate is 0.0003664, the coupon rate at Sum (-5) is 0.00125, and as we known 0^* means that coupon rate is 0. Therefore, the actual discounted value from node (4, 1) could be calculated by equation (3.11). From equation (3.9), the discounted value of $D(3, 2, Sum(0^*))$ is following:

$$D(3, 2, Sum(0^*)) = (P_u B(4, 3, Sum(0^*)) + P_m B(4, 2, Sum(0^*)) + P_d * \text{Actual bond value}(4, 1)) * \frac{1}{1 + (\alpha_3 + 2 * \Delta R) * (t_4 - t_3)}$$

$$B(3, 2, Sum(0^*)) = \{ \min(D(3, 2, Sum(0^*)), 1) + C; \forall C \in \{C_{2, j^*} : Sum(2, j^*) - 2 = 0^*, j^* = 1, 2\} \}$$

and the solution of probabilities is type-(a) solution in Hull-White tree.

We can use this linear interpolation method to find the actual bond value at the reset *node* (4, 1), and so on. After the procedure of third stage, the determination of variables in backward-tracking is built and snowball value at all nodes are known.

3.2.2 Creating Proper Recursive Steps for Pricing Snowball Based on Hull-White Trinomial Tree

General programs will be introduced in this segment and the proper recursive steps would be provided for pricing snowball based on Hull-White trinomial tree.

1. Determine the nodes of Hull-White tree described in chapter 2.3.1, and then the preliminary tree is build and becomes the foundation stone of constructing Snowball state variables.
2. Determine the states of coupon variable in Snowball contract by first and second stages in chapter 3.2.1. The technological process is that do the first stage for a start and then do first way of second stage in the first period of the tree; in the second period, do the first stage again, continuously do second way of second stage, and final do first way of second stage to check the variables in this period; moreover, the nodes in forward period, do recursive steps like the second period

and so on.

3. Determine the states of bond value variable by third stage in chapter 3.2.1. Pricing the discounted bonds usually use the method in first part of third stage, and using second part of third stage only when the node has reset coupon.
4. Implement the programming of three steps above.
5. Evaluating snowball notes on i -th period could be reduced to original general programs.



4. Numerical Experience of Pricing Snowball Notes

The algorithm for pricing snowball notes is discussed in last chapter. Firstly, give the example of snowball contract from Bank SinoPac. Moreover, following this contract, the results in simulation and sensitivity analysis of pricing would be explained the associations between parameters in Hull-White term structure model and price, and influence of redemptive article, tendency of zero rate curves and spreads designed on snowball price. Finally, we will estimate parameters about mean reversion, volatility of Hull-White model, and coefficients of zero rates function from equation (2.24) to price snowball contract which Bank SinoPac issues.

4.1 An Example of Snowball Contract

Given a contract of snowball note issued by Bank SinoPac which par value equals \$ 10,000,000, and the contract could be redeemed with par value after the third year. The coupon is paid quarterly and the general form for i -th quarter coupon is

$$Coupon(i) = (Coupon(i-1) + Spread(i) - Floating\ rate(i))^+$$

where the floating rate in this contract is fixing rate of 90 days CP and each coupon rate is illustrated in table 4.1.

Table 4.1 Coupons of Ten Years Snowball Bond.

$C_{n,i}$ means that coupon rate at i quarter of n year. Notes that the floating interest rate (FR) is the fixing rate of 90 days CP; if $i-1=0$, $C_{n,i-1} = C_{n-1,4}$ for $n=1 \dots 10$, $i=1..4$.

Year	Coupon rate ($C_{n,i}$)
1	$C_{1,i}=3\%$, $i=1,2,3,4$
2	$C_{2,i}=C_{2,i-1}+1.40\%-FR_{2,i}$
3	$C_{3,i}=C_{3,i-1}+1.65\%-FR_{3,i}$
4	$C_{4,i}=C_{4,i-1}+1.90\%-FR_{4,i}$
5	$C_{5,i}=C_{5,i-1}+2.15\%-FR_{5,i}$
6	$C_{6,i}=C_{6,i-1}+2.40\%-FR_{6,i}$
7	$C_{7,i}=C_{7,i-1}+2.65\%-FR_{7,i}$
8	$C_{8,i}=C_{8,i-1}+2.90\%-FR_{8,i}$
9	$C_{9,i}=C_{9,i-1}+3.15\%-FR_{9,i}$
10	$C_{10,i}=C_{10,i-1}+3.40\%-FR_{10,i}$

4.2 Simulation and Analysis of Pricing

We will continuously analysis influence of the parameters of Hull-White model, spreads designed and zero rates on snowball price with contract in section 4.1. There are many figures in this section to particularly explain the associations between sensitivity of parameters and snowball price.

4.2.1 Sensitivity to mean reversion of Hull-White model

We will discuss how mean reversion parameter influence snowball price. In Figure 4.1, we can observe that if mean reversion increases, the price of snowball notes decreases as volatility equals 0.006, especially with non-redeemable contract.

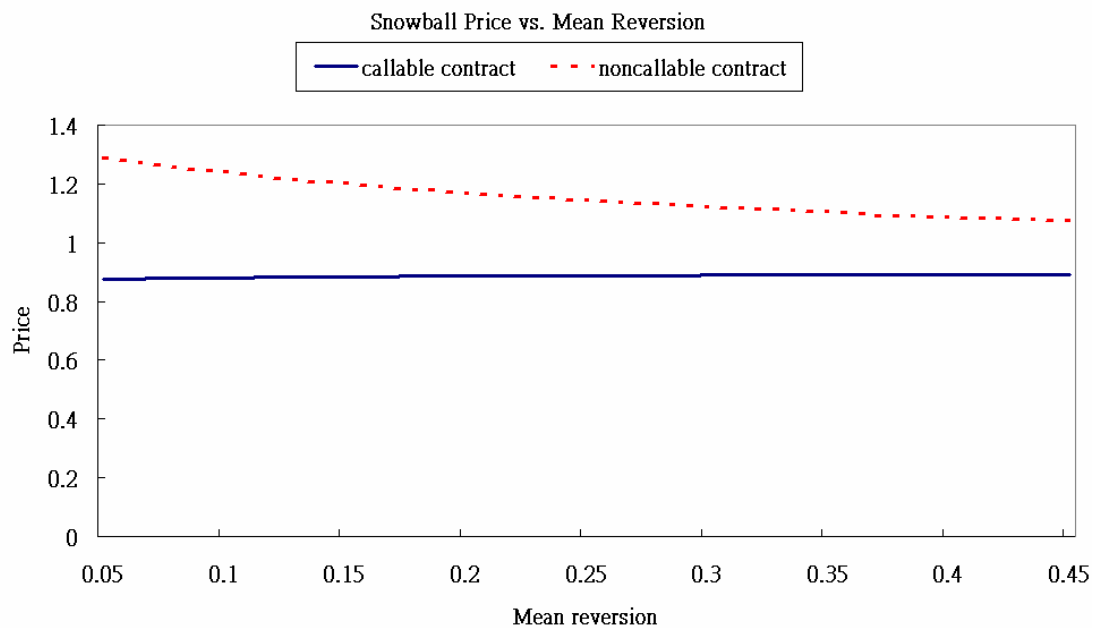


Figure 4.1 Snowball Price vs. Mean Reversion.

The volatility is 0.006, par value is \$1 and zero rate function is $rate(t) = 0.02363 - 0.007314 * \exp(-1.316 * t)$. There is negative association of price and mean reversion. Because issuers of snowball notes with non-redeemable contract can not call back the bond to hedge loss when its price move up, the price with non-redeemable contract is more than with redeemable contract.

There is negative relationship between mean reversion and price in figure 4.1. At low mean reversion, that is to say, the higher and the lower interest rates would not quickly back to long-run average level, so it is possible to maintain low interest rates at low market short rates and get more profit because of inverse rate property on the coupons of snowball contract. Moreover, the discounted factor also rises at low interest rate, so the bond value would increase. Although it is possible to maintain high interest rates at low mean reversion, non-negative coupon contract would protect against price of snowball failing down violently. Only decrement of bond price results from low discounted factor at high interest rate. Hence, there is a negative association between mean reversion and price.

4.2.2 Sensitivity to volatility of short rate

Next, we discuss relationship between volatility of short rate and snowball price. In figure 4.2, we can observe that if volatility increases as mean reversion equals 0.005, the price of snowball notes increases, especially with non-redeemable contract.

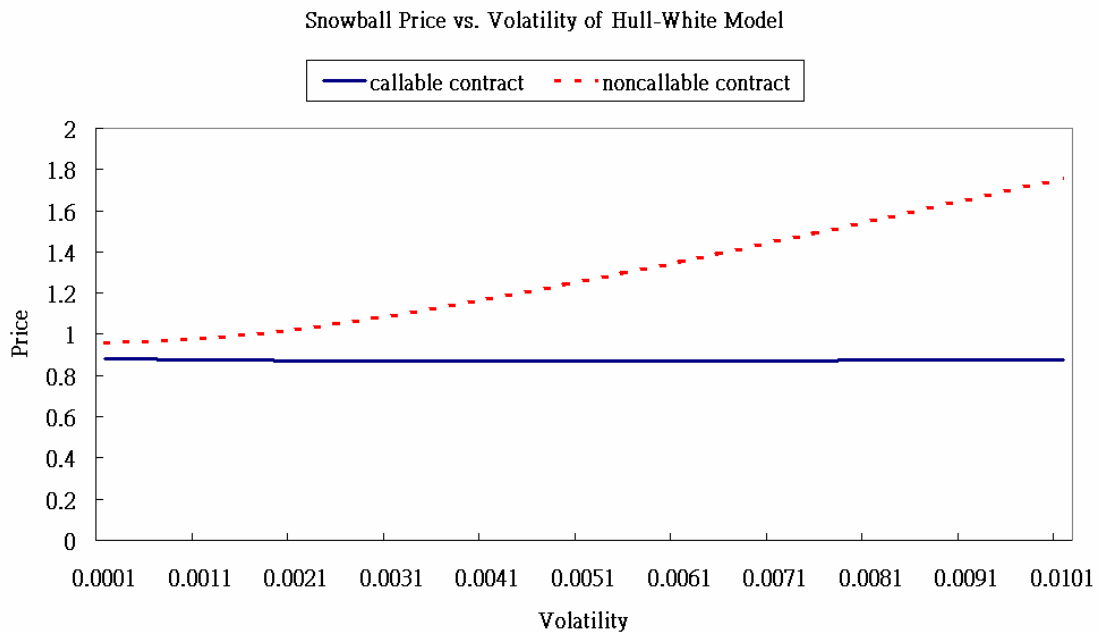


Figure 4.2 Snowball Price vs. Volatility of Short Rate.

The mean reversion is 0.005, par value is \$1 and zero rate function is $r(t) = 0.02363 - 0.007314 \cdot \exp(-1.316 \cdot t)$. There is positive association of price and volatility. Because issuers of snowball notes with non-redeemable contract can not call back the bond to hedge loss when its price move up, the price with non-redeemable contract is more than with redeemable contract.

There is positive relationship between volatility and price in figure 4.2. At high volatility of Hull-White model, that is to say, the change of interest rate is violent, so it is possible to become high interest rates at low market short rates or low interest rates at high market short rates. Thus, non-negative coupon contract would protect against price of snowball failing down violently at previous high market rates and get profit of coupons at present low market rates because of high volatility. Figure 4.3

shows this phenomenon and could explain the detail clearly.

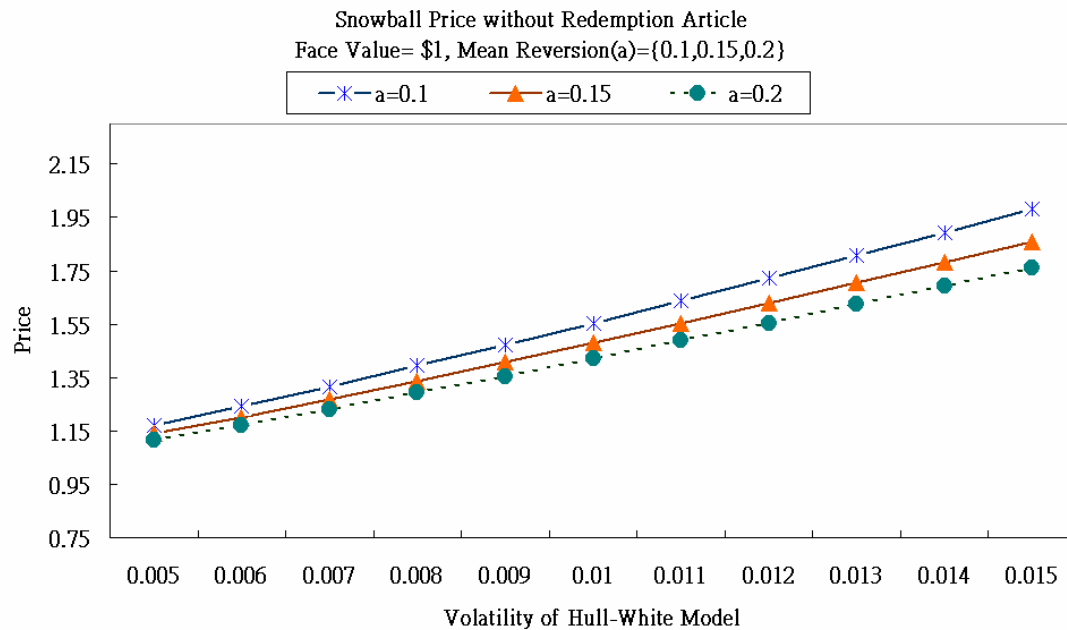


Figure 4.3 Snowball Price without Redemption Article.

The par value is \$1 and zero rate function is $rate(t) = 0.02363 - 0.007314 \cdot \exp(-1.316 \cdot t)$. In all different lines, they could obviously display the positive association between price and volatility. Resulting from the negative relation between price and mean reversion, the line with bigger mean reversion moves up slowly, oppositely, the line with smaller mean reversion moves up rapidly.

Combine the influence of mean reversion and volatility of short rate on non-redeemable snowball price in figure 4.3, the relation between these parameters and price consists with results in figure 4.1 and 4.2. With regard to price with redeemable snowball contract, most profit of coupons bond holder get is in the first three year because of issuer redeeming contract to protect the loss from more coupon payments on low market rates. Therefore, the price of redeemable Snowball notes would not move up rapidly than non-redeemable snowball price even volatility increasing and this phenomenon is showed in Figure 4.4.

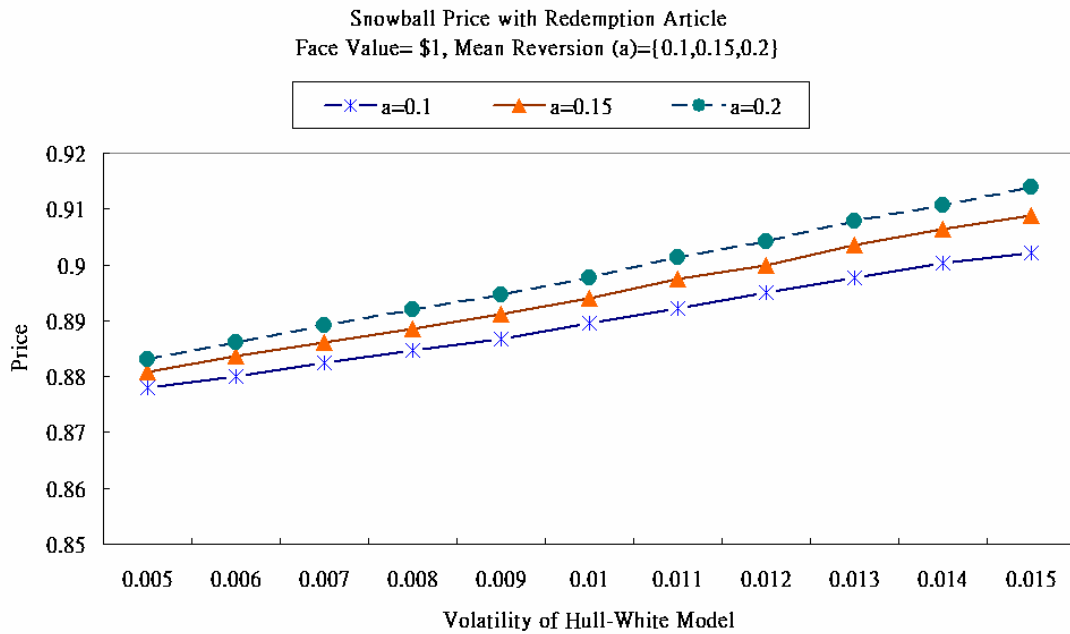


Figure 4.4 Snowball Price with Redemption Article.

The par value is \$1 and zero rate function is $rate(t) = 0.02363 - 0.007314 \cdot \exp(-1.316 \cdot t)$. Tendencies of all different lines are the same as Figure 4.3. If the price too higher, the issuer would redeem the contract and this snowball note would be concealed. Therefore, price dose not reach \$1 or more.

Hence, there is a positive association between volatility and price without redemptive article but not obvious in redeemable snowball contract. Furthermore, in non-redeemable condition, if mean reversion is big enough, the negative association of mean reversion and price would eliminate some positive association of volatility and price.

4.2.3 Sensitivity to spread of snowball contract

Moreover, we would discuss how spreads influence snowball price in Figure 4.5.

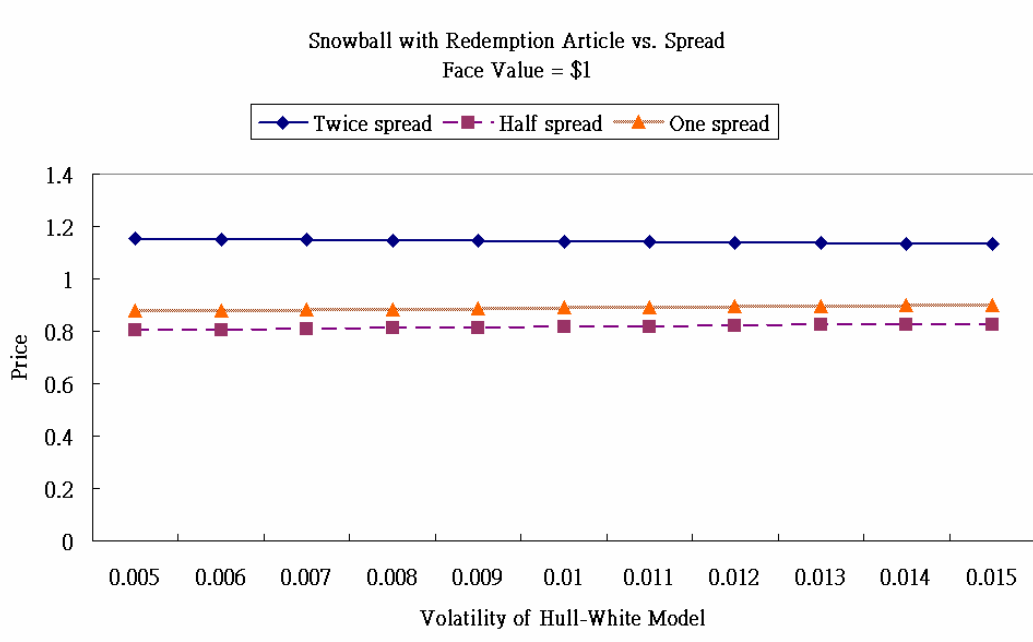


Figure 4.5(a) Snowball Price with Redemptive Article vs. Spreads.

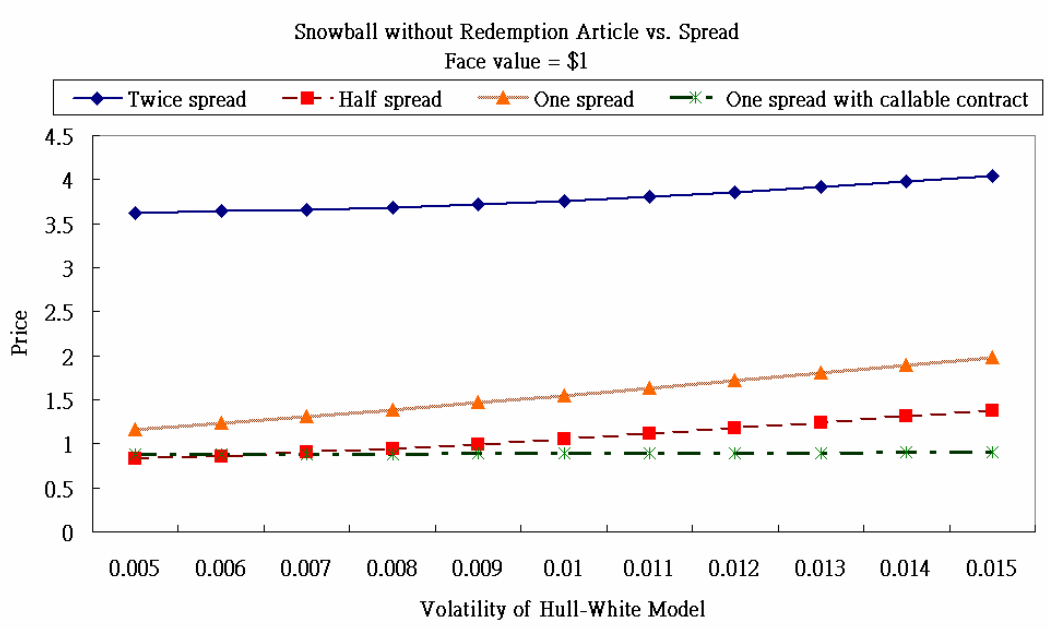


Figure 4.5(b) Snowball Price without Redemption Article vs. Spreads.

The par value is \$1 and zero rate function is $rate(t) = 0.02363 - 0.007314 * \exp(-1.316 * t)$. In graph (a), the price with twice spreads of snowball contract issued by Bank SinoPac in chapter 4.1 is larger than with one and half. However, it is not very distinct than graph (b) because redemptive article could make issuers to hedge loss. Moreover, in graph (b), even the price of non-redeemable snowball contract with half spreads is more than the price of redeemable snowball contract with origin spreads (shot dotted line).

Issuers may lose a lot for higher spreads of snowball contracts. However, the change of price in figure 4.5(a) is not more conspicuous than figure 4.5(b) even the price of non-redeemable snowball contract with half spreads of snowball contract from section 4.1 is more than the price of redemptive article with origin spreads. That is to say, the effective way to hedge snowball price is redemptive article, not how to contract spreads.

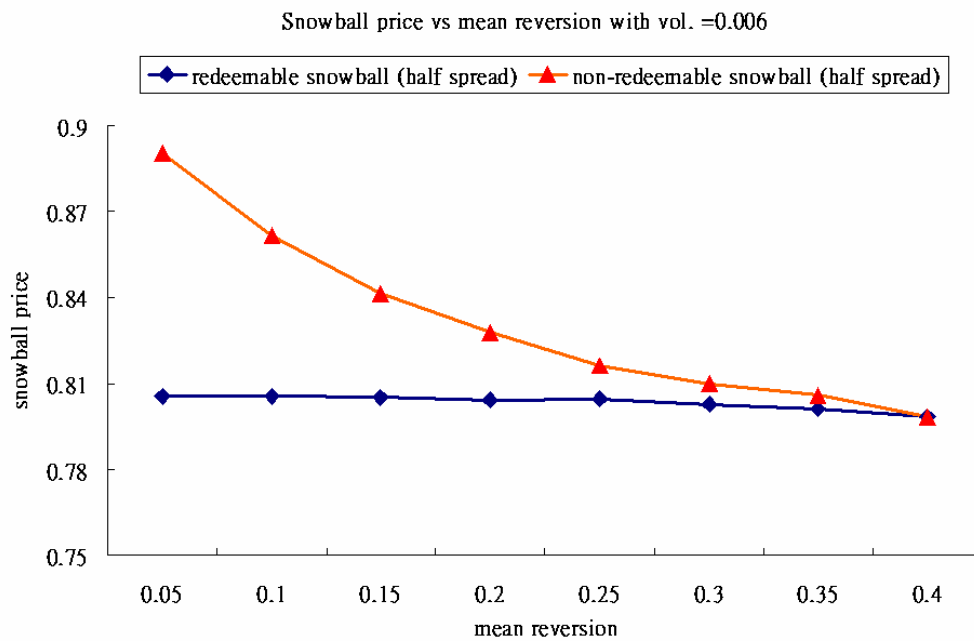


Figure 4.6 Snowball Price with Half Spreads vs. Mean Reversion.

The par value is \$1 and zero rate function is $rate(t) = 0.02363 - 0.007314 * \exp(-1.316 * t)$. With half spreads of snowball contract issued by Bank SinoPac, the redeemable price in situation of high mean reversion is low enough for not redeeming the contract, thus non-redeemable price would converges to redeemable price when mean reversion increases.

In figure 4.6, the negative relationship between price and mean reversion would influence on redeeming contract. In high mean reversion, the snowball price with redemption article may be low enough for not redeeming the contract. Thus, non-redeemable price would converges to redeemable price when mean reversion

increases. If mean reversion is large enough, the snowball price with redemption article maybe equal to non-redeemable price.

4.2.4 Sensitivity to interest rates of zero curves

In this section, we will compare the snowball contract in chapter 4.1 in situations of different zero rates. Figure 4.7 is showed the high zero rate and the low zero rate which we take different parameters in equation (2.27).

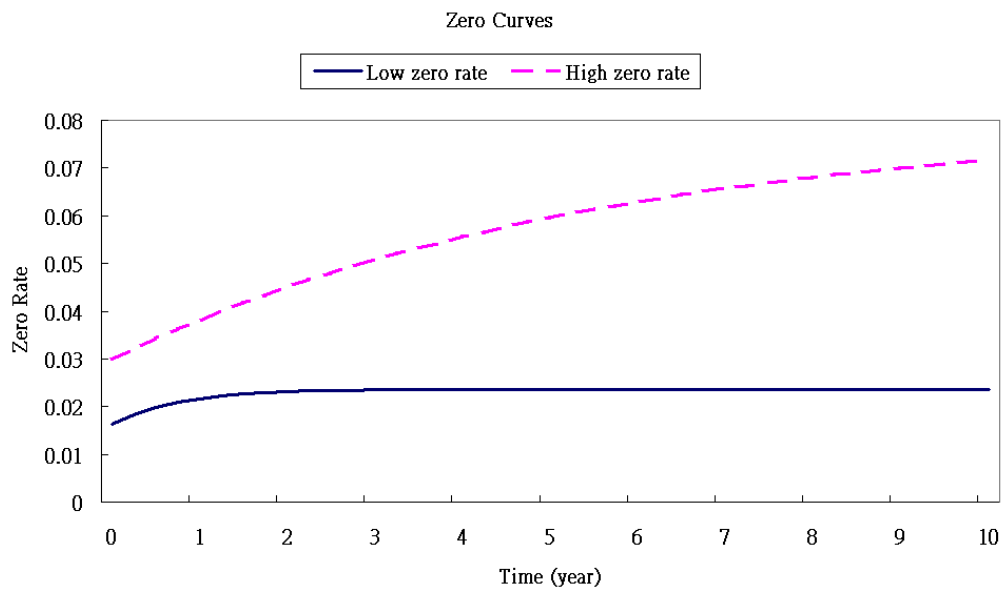


Figure 4.7 Zero Curves.

The two lines come from the same equation (2.27) which is $zero\ rate(t) = a * e^{-bt} + c$. The parameters of high rate curve (dotted line) is $a=-0.05, b=0.18, c=0.08$ and low rate curve (real line) is $a=-0.007314, b=1.316, c=0.02363$.

As we known, the interest rates would take great effect on coupons because of inverse interest rate property of snowball notes. Figure 4.8 explains that under the same spreads, non-redeemable snowball price at low market rates is more than at high market rates. Moreover, even without redemptive article, price at high market rates is less than with redeemable contract at low rates.

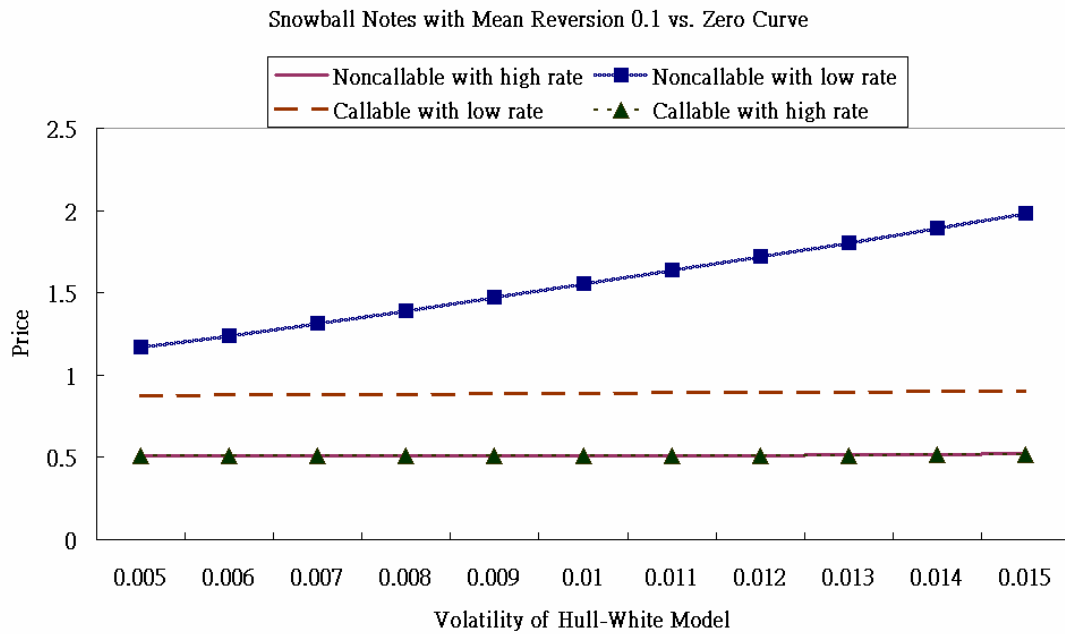


Figure 4.8 Snowball Prices vs. Different Zero Rates.

The prices with different zero rate curves are according to the figure 4.7. Real lines are the price with non-redeemable snowball contract and dotted line is with redeemable snowball contract.

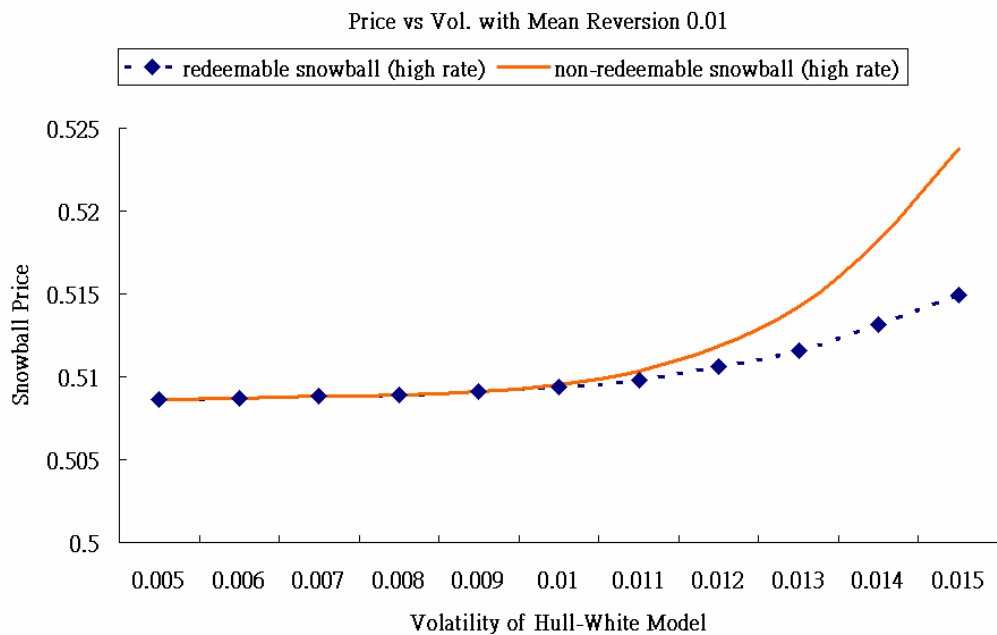


Figure 4.9 Snowball Prices with High Zero Rates vs. Volatility of Short Rate.

The prices in both lines are very low because in high zero rates, most coupons may be reset to zero and decrement of discounted factor makes bond value diminish. The prices don't increase unless volatility of Hull-White model is big enough.

In Figure 4.9, because in high zero rates, most coupons may be reset to zero and decrement of discounted factor make bond value diminish, the redeemable and non-redeemable snowball price are very low and the price would increase unless volatility is big enough. To conclusion, if the issuers forecast the wrong tendency of interest rate and contract unsuitable spreads, they may be subjected to loss.

4.3 Estimation of parameters

There are two steps for estimating parameters: one is to find the coefficients of zero rate function; the other is to calibrate the mean reversion and volatility in Hull-White model.

4.3.1 Zero rate function

We take Hull-White zero rate equation (2.27) and use curve fitting tool of Matlab toolbox to find the coefficients of term structure function

$$a * e^{-bt} + c$$

where t means time of year. The observation of zero rates today is in table 4.2 and illustration figure 4.10 shows fitting coefficients.

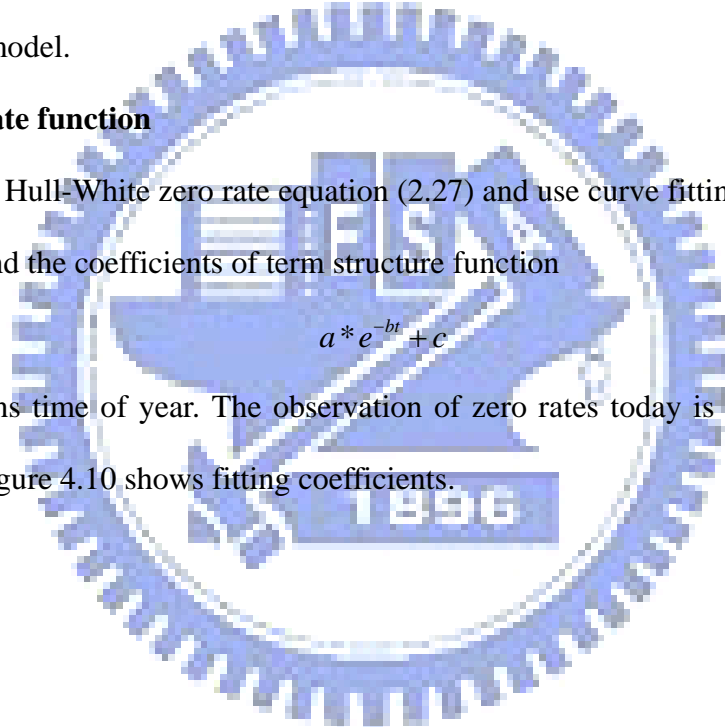


Table 4.2 An Example of Zero Rates.

The zero rates for ten years from 2006/3/1 could be observed.

Maturity (year)	Zero rates	Maturity (year)	Zero rates	Maturity (year)	Zero rates	Maturity (year)	Zero rates
0.25	1.5160%	2.75	1.9420%	5.25	2.1466%	7.75	2.3572%
0.5	1.5900%	3	1.9678%	5.5	2.1691%	8	2.3744%
0.75	1.6505%	3.25	1.9898%	5.75	2.1918%	8.25	2.3917%
1	1.7115%	3.5	2.0118%	6	2.2145%	8.5	2.4090%
1.25	1.7497%	3.75	2.0339%	6.25	2.2372%	8.75	2.4264%
1.5	1.7880%	4	2.0561%	6.5	2.2601%	9	2.4439%
1.75	1.8264%	4.25	2.0730%	6.75	2.2830%	9.25	2.4614%
2	1.8649%	4.5	2.0900%	7	2.3059%	9.5	2.4790%
2.25	1.8905%	4.75	2.1070%	7.25	2.3230%	9.75	2.4966%
2.5	1.9162%	5	2.1241%	7.5	2.3401%	10	2.5143%

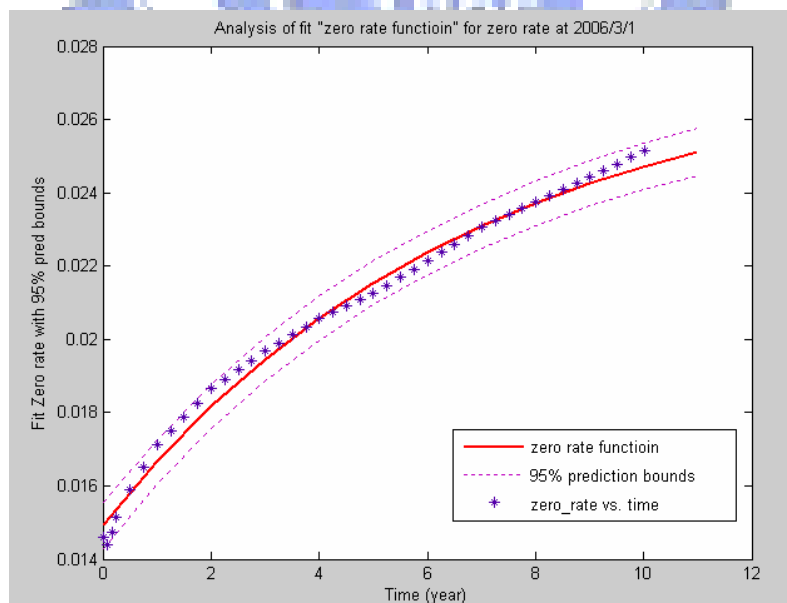


Figure 4.10 A Curve Fitting of Zero Rate Function.

The fitting coefficients are $a=-0.01269$, $b=0.1475$, $c=0.02761$ with 95% confidence bounds where $SSE= 3.418e-006$, $R\text{-square}=0.9916$.

In order to decrease errors, we use directly the observable zero rate from Table 4.2 to calibrate parameters of Hull-White model in section 4.3.2.

4.3.2 Calibration of mean reversion and volatility

In the first place, as zero rates known in Table 4.2, the forward rate could be calculated by

$$e^{r_{iq}t(0,i_q)} = e^{r_{iq-1}t(0,i_{q-1})} e^{F(i_{q-1},i_q)t(i_{q-1},i_q)}$$

$$\Rightarrow F(i_{q-1},i_q) = \frac{r_{iq}t(0,i_q) - r_{iq-1}t(0,i_{q-1})}{t(i_{q-1},i_q)}$$

where r_{iq} is q-th quarter zero rate of i-th year, $t(0,i_q)$ is time from present to q-th quarter of i-th year, and $F(i_{q-1},i_q)$ is forward rate from q-1 to q quarter of i-th year.

In the second place, with variable volatilities of caplet on different strike rate observed in the market like table 4.3, we can compute each cap price in table 4.4 by Black's formulas (2.22)

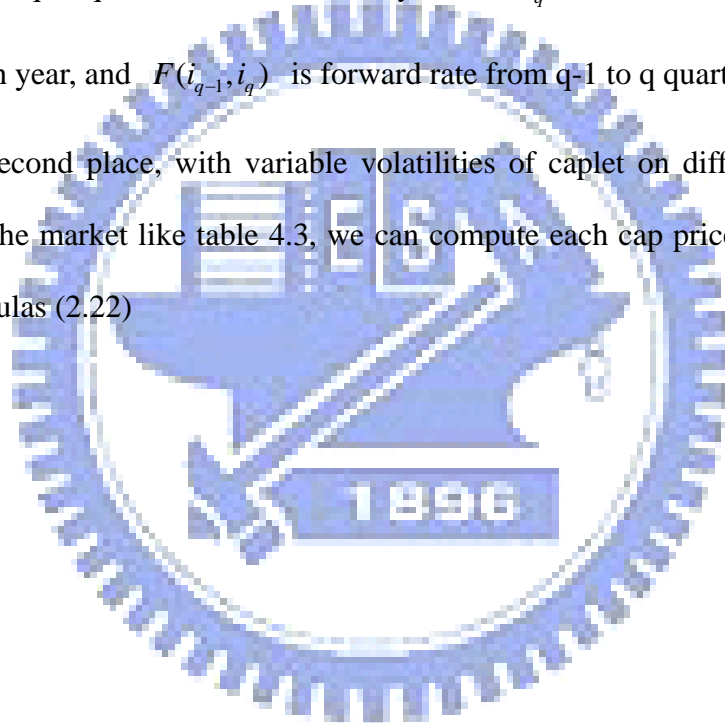


Table 4.3 Market caplet volatilities.

Each value is percentage of volatilities with different strike rates from 2006/3/1 to 2009/11/27.

Strike rate	1.5%	2.5%	3.5%	4.5%
2006/6/1	8	8	8	8
2006/8/31	8	8	8	8
2006/11/29	8	8	8	8
2007/3/5	8.538594	8.360483	8.321068	8.314355
2007/6/1	9.065219	8.712955	8.635001	8.621724
2007/8/30	9.603813	9.073438	8.956069	8.936078
2007/11/29	10.14839	9.437926	9.280704	9.253926
2008/3/4	11.1357	10.14639	9.837004	9.778085
2008/6/2	12.12301	10.85486	10.3933	10.30224
2008/8/29	13.08838	11.54759	10.93724	10.81475
2008/11/27	14.07569	12.25605	11.49354	11.33891
2009/3/4	14.81617	12.97623	12.06952	11.85515
2009/6/2	15.55665	13.69641	12.6455	12.37139
2009/8/31	16.29713	14.41659	13.22149	12.88762
2009/11/27	17.02116	15.12076	13.78467	13.39239

Table 4.4 (a) Caplet Price from 2006/6/1 to 2009/11/27.

The caplet price from Black's formula is shown below.

Strike rate	1.5%	2.5%	3.5%	4.5%
2006/6/1	0.000416	0	0	0
2006/8/31	0.000683	3.58E-14	0	0
2006/11/29	0.000989	3.41E-09	0	0
2007/3/5	0.000993	6.95E-08	9.18E-18	0
2007/6/1	0.001176	1.53E-06	1.97E-13	0
2007/8/30	0.001364	1.04E-05	9.90E-11	5.62E-17
2007/11/29	0.001545	3.58E-05	5.69E-09	9.22E-14
2008/3/4	0.001441	4.27E-05	2.61E-08	3.05E-12
2008/6/2	0.00156	8.68E-05	2.53E-07	1.99E-10
2008/8/29	0.001687	0.000149	1.34E-06	4.30E-09
2008/11/27	0.001814	0.000228	4.78E-06	4.38E-08
2009/3/4	0.001802	0.000265	8.96E-06	1.55E-07
2009/6/2	0.001904	0.00035	1.96E-05	6.28E-07
2009/8/31	0.002014	0.000446	3.73E-05	1.97E-06
2009/11/27	0.002124	0.000549	6.33E-05	4.96E-06

Table 4.4 (b) Cap Price of maturities 1,2,3,4 years.

The cap price could be calculated by table 4.4(a); for example, the one year cap of strike rate 1.5% is summation of caplets from 2006/6/1 to 2006/11/29, namely, one year cap of strike rate 1.5%={0.000416+0.000683+0.000989}=0.0020879. All caps are computed by the same way.

Strike rate	1.5%	2.5%	3.5%	4.5%
1 year	0.0020879	3.41E-09	0	0
2 year	0.00716633	4.79E-05	5.79E-09	9.23E-14
3 year	0.0136686	0.000555042	6.41E-06	4.83E-08
4 year	0.0215128	0.00216609	0.000135513	7.76E-06

Nevertheless, we can sum up cap price of different maturity and compare with cap price which pricing caplet as a put option on a zero coupon bond (2.24) by Hull-White equation (2.20).

In order to find adapted mean reversion and volatility of Hull-White model, we Use summation of square error (SSE) method to find the coefficient

$$\min_{a,\sigma} SSE = \min_{a,\sigma} \sum_k \sum_{i=1}^n (U_{ki} - V_{ki})^2$$

$$k \in \{1.5\%, 2.5\%, 3.5\%, 4.5\% \}$$

where k is strike rate, n is maturity date, U_{ik} is the market cap price from Black's formula and V_{ik} is the price of cap given by the Hull-White model.

The optimal parameters of mean reversion and volatility are 0.014485 and 0.004596. The cap price from Hull-White model with optimal parameters is showed in table 4.5.

Table 4.5 Cap Prices of maturities 1,2,3,4 years from Hull-White Model.

The caplet is calculated by Hull-White equation and the way to compute cap price is the same as table 4.4(b).

Strike rate	1.5%	2.5%	3.5%	4.5%
1 year	0.002331	3.20E-05	6.50E-09	4.96E-15
2 year	0.007852	0.000599	8.94E-06	1.79E-08
3 year	0.01489	0.002012	9.27E-05	1.24E-06
4 year	0.023215	0.00435	0.000373	1.32E-05

Moreover, the total fitting consequence of cap price is in figure 4.11. There are caps of 1, 2,3,4,5,7,10 years' maturities and four kinds of strike rates.

Estimate mean reversion and Hull-Whit vol. with different strike price (k)
 (a, sigma)=(0.014485, 0.004596)

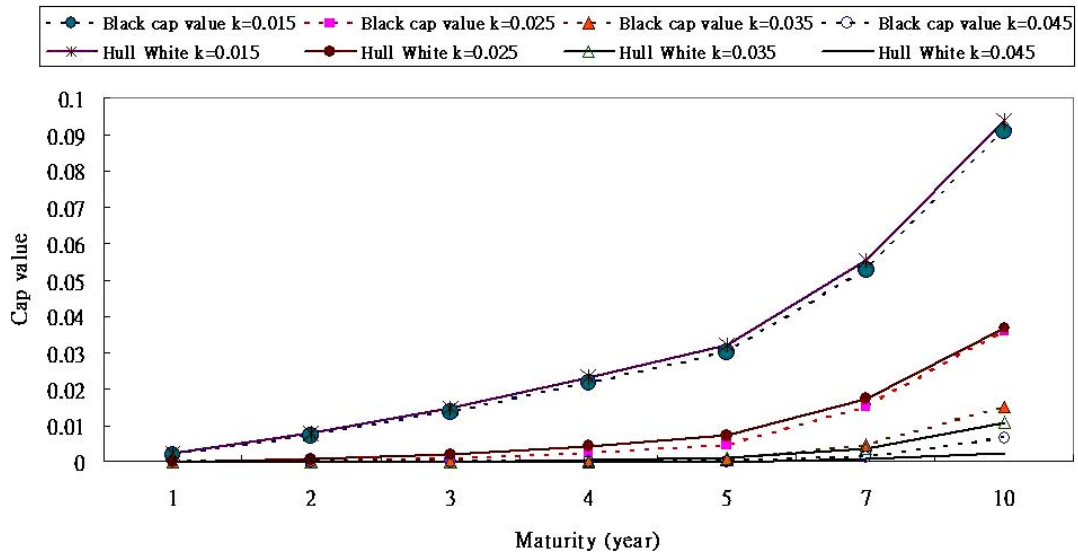
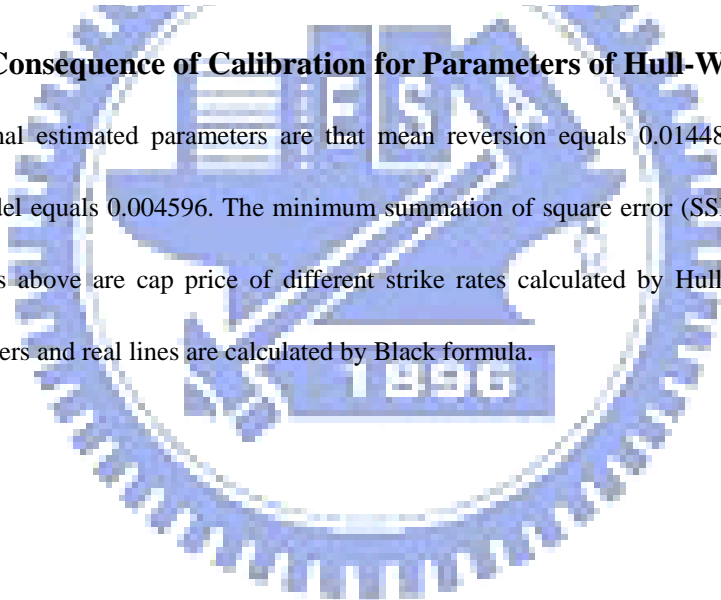


Figure 4.11 Consequence of Calibration for Parameters of Hull-White Model.

The optimal estimated parameters are that mean reversion equals 0.014485 and volatility of Hull-White model equals 0.004596. The minimum summation of square error (SSE) is 7.80133e-005. The dotted lines above are cap price of different strike rates calculated by Hull-White model with optimal parameters and real lines are calculated by Black formula.



5. Conclusions and Future Work

We provide a numerical approach method to price sophisticated snowball notes. Firstly, take Hull-White short rate model as a basic of term structure combined with trinomial tree. Secondly, construct the state variables of coupons and price in snowball notes. Finally, snowball price can be calculated by backward induction and linear interpolation method.

In the sensitivity analysis, we find that the parameters of Hull-White model have significant influence on snowball price. On the one hand, there is negative association between price and mean reversion of Hull-White model, and on the other hand, price and volatility of Hull-White model have positive relation. It is also important about contracting spreads of Snowball notes because of its positive relation to Snowball price. Moreover, the effective way to hedge snowball price is redemptive article which could protect issuers from losing a lot by using lower price to redeem contracts.

In the future, we maybe use different interest rate models to pricing snowball notes and compare with Hull-White tree model in this thesis. Moreover, we also could extend the algorithm of this thesis to price other sophisticated interest rate derivatives by the same term structure.

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Appendix A

Derive caplet as a put option of zero-coupon bond

At time t_k , Caplet value which is paid at time t_{k+1} is following:

$$\frac{L\Delta k}{1+r_k\Delta k} \max(r_k - K_{R_cap}, 0)$$

where

K_{R_cap} : Cap rate

r_k : Interest rate for period between time t_k and t_{k+1}

Δk : Period time, $\Delta k = t_{k+1} - t_k$

L : Principal

Because Δk and K_{R_cap} are constants, we can change the formula of caplet into

following equation:

$$\begin{aligned} \frac{L\Delta k}{1+r_k\Delta k} \max(r_k - K_{R_cap}, 0) &= L \max\left(\frac{\Delta k(r_k - K_{R_cap})}{1+r_k\Delta k}, 0\right) \\ &= L \max\left(\frac{1+\Delta kr_k - \Delta kK_{R_cap} - 1}{1+r_k\Delta k}, 0\right) \\ &= L \max\left(\frac{(1+\Delta kr_k) - (\Delta kK_{R_cap} + 1)}{1+r_k\Delta k}, 0\right) \\ &= L \max\left(1 - \frac{(1+\Delta kK_{R_cap})}{1+r_k\Delta k}, 0\right) \\ &= (1+\Delta kK_{R_cap})L \max\left(\frac{1}{1+\Delta kK_{R_cap}} - \frac{1}{1+r_k\Delta k}, 0\right) \\ &= (1+\Delta kK_{R_cap})L \max(K_{cap} - S, 0) \end{aligned}$$

where

$$S = \frac{1}{1+r_k\Delta k}$$

$$K_{cap} = \frac{1}{1+K_{R_cap}\Delta k}$$

Consider S is the underlying value at time t_k and K_{cap} is a strike price of a put option where the underlying is a zero-coupon bond which maturity is t_{k+1} .

Appendix B

Derive floorlet as a call option of zero-coupon bond

At time t_k , floorlet value which is paid at time t_{k+1} is following:

$$\frac{L\Delta k}{1+r_k\Delta k} \max(K_{R_floor} - r_k, 0)$$

where

K_{R_floor} : Floor rate

r_k : Interest rate for period between time t_k and t_{k+1}

Δk : Period time, $\Delta k = t_{k+1} - t_k$

L : Principal

Because Δk and K_{R_floor} are constants, we can change the formula of floorlet into

following equation:

$$\begin{aligned} \frac{L\Delta k}{1+r_k\Delta k} \max(K_{R_floor} - r_k, 0) &= L \max\left(\frac{\Delta k(K_{R_floor} - r_k)}{1+r_k\Delta k}, 0\right) \\ &= L \max\left(\frac{1+\Delta k K_{R_floor} - \Delta k r_k - 1}{1+r_k\Delta k}, 0\right) \\ &= L \max\left(\frac{(1+\Delta k K_{R_floor}) - (1+\Delta k r_k)}{1+r_k\Delta k}, 0\right) \\ &= L \max\left(\frac{(1+\Delta k K_{R_floor})}{1+r_k\Delta k} - 1, 0\right) \\ &= (1+\Delta k K_{R_floor}) L \max\left(\frac{1}{1+r_k\Delta k} - \frac{1}{1+\Delta k K_{R_floor}}, 0\right) \\ &= (1+\Delta k K_{R_floor}) L \max(S - K_{floor}, 0) \end{aligned}$$

where

$$S = \frac{1}{1+r_k\Delta k}$$

$$K_{floor} = \frac{1}{1+K_{R_floor}\Delta k}$$

Consider S is the underlying value at time t_k and K_{floor} is a strike price of a call option where the underlying is a zero-coupon bond which maturity is t_{k+1} .